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This Consolidated Financial Results includes forecasts, projections and other predictive statements that represent Fullcast's assumptions and expectations in light of currently available information. These forecasts, etc., are based on industry trends, circumstances involving clients and other factors, and they involve risks, variables and uncertainties. The Group's actual performance results may differ from those projected in this Consolidated Financial Results. Consequently, no guarantee is presented or implied as to the accuracy of specific forecasts, projections or predictive statements contained herein.



August 8, 2005

## Brief Announcement of Consolidated Financial Statement and Results for the Third Quarter of the Fiscal Year Ending September 30, 2005

Company name: Fullcast Co., Ltd.  
 Stock code: 4848  
 Stock Exchange listing: First Section of the Tokyo Stock Exchange  
 Address: Tokyo  
 URL: <http://www.fullcast.co.jp>  
 President and CEO: Takehito Hirano  
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 Director and Corporate Executive Officer,  
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 Telephone: +81-3-3780-9507  
 Board meeting for approving: August 8, 2005  
 Accounting Principle: Japanese GAAP

### 1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ended June 30, 2005 (October 1, 2004 – June 30, 2005)

#### (1) Consolidated operating results

|                               | Net sales       |                | Operating income |                | Ordinary income |                |
|-------------------------------|-----------------|----------------|------------------|----------------|-----------------|----------------|
|                               | Millions of yen | YoY change (%) | Millions of yen  | YoY change (%) | Millions of yen | YoY change (%) |
| Third quarter ended June 2005 | 48,973          | 40.4           | 2,499            | 16.0           | 2,510           | 16.1           |
| Third quarter ended June 2004 | 34,868          | 25.0           | 2,154            | 27.7           | 2,161           | 21.7           |
| Year ended September 2004     | 49,688          |                | 3,255            |                | 3,292           |                |

|                               | Net income for the third quarter |      | Net income per share for the third quarter | Diluted net income per share for the third quarter |
|-------------------------------|----------------------------------|------|--|--|
|                               | Millions of yen                  | %    | Yen  | Yen  |
| Third quarter ended June 2005 | 814                              | -3.7 | 2,979.13                                   |  |
| Third quarter ended June 2004 | 845                              | -1.1 | 3,147.27                                   | 3,133.05   |
| Year ended September 2004     | 1,511                            |      | 5,603.88                                   | 5,578.67   |

- Notes:
- Investment profit and loss on equity method (millions of yen)
 

|                                |   |
|--------------------------------|---|
| Third quarter ended June 2005: | 9 |
| Third quarter ended June 2004: | 1 |
| Year ended September 2004:     | 1 |
  - Average number of shares outstanding (consolidated)
 

|                                |                |
|--------------------------------|----------------|
| Third quarter ended June 2005: | 273,312 shares |
| Third quarter ended June 2004: | 268,615 shares |
| Year ended September 2004:     | 269,796 shares |
  - Changes in accounting principles applied: None
  - Each year-on-year (YoY) change represents its relevant change in percentage compared to the same period of the previous year.

**(2) Consolidated financial condition**

|                               | Total assets    | Shareholders' equity | Shareholders' equity ratio | Shareholders' equity per share |
|-------------------------------|-----------------|----------------------|----------------------------|--------------------------------|
|                               | Millions of yen | Millions of yen      | %                          | Yen                            |
| Third quarter ended June 2005 | 21,363          | 11,267               | 52.7                       | 41,225.47                      |
| Third quarter ended June 2004 | 18,193          | 10,543               | 58.0                       | 38,578.09                      |
| Year ended September 2004     | 19,461          | 10,977               | 56.4                       | 40,165.04                      |

Note: Number of shares outstanding

Third quarter ended June 2005: 273,312 shares

Third quarter ended June 2004: 273,312 shares

Year ended September 2004: 273,312 shares

**(3) Consolidated cash flows position**

|                               | Net cash provided by (used in) |                      |                      | Cash and cash equivalents at end of period |
|-------------------------------|--------------------------------|----------------------|----------------------|--|
|                               | Operating activities           | Investing activities | Financing activities |  |
|                               | Millions of yen                | Millions of yen      | Millions of yen      | Millions of yen                            |
| Third quarter ended June 2005 | 557                            | -983                 | 734                  | 6,397                                      |
| Third quarter ended June 2004 | -377                           | -70                  | 1,020                | 5,723                                      |
| Year ended September 2004     | -5                             | -73                  | 1,016                | 6,088                                      |

**(4) Scope of consolidation and application of equity method**

|  |      |
|--|------|
| Consolidated subsidiaries:                                   | 11   |
| Unconsolidated subsidiaries under equity method application: | None |
| Affiliates under equity method application:                  | 1    |

**(5) Changes in the scope of consolidation and affiliates under the equity method**

|  |      |
|--|------|
| Consolidated subsidiaries                        |      |
| Newly added:                                     | 4    |
| Excluded:  | None |
| Affiliates accounted for under the equity method |      |
| Newly added:                                     | None |
| Excluded:  | None |

**2. Forecast for Consolidated Financial Results for the Year Ending September 2005  
(October 1, 2004 – September 30, 2005)**

|           | Net sales       | Ordinary income | Net income      |
|-----------|-----------------|-----------------|-----------------|
|           | Millions of yen | Millions of yen | Millions of yen |
| Full year | 71,820          | 4,780           | 2,100           |

Reference: Estimated net income per common share for the full year: 7,683.52 yen

Note: The above-mentioned forecast is based on the assumptions and other relevant factors discussed in the "Outlook for the September 2005 Fiscal Year" section on page 8.

Figures for the third quarter of fiscal year 2004 ended June and for fiscal year 2004 ended September are rounded down to the nearest million yen. Figures for the third quarter of fiscal year 2005 ended June are rounded off to the nearest million yen.

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*\*Due to large volume of data, please refer to the page indicated by contents.*

Of all plans, forecasts, strategies and others, those which are not historical facts are future outlooks based upon certain conditions and our management's judgement based upon currently available data. Therefore, we advise that you not rely solely on these outlooks in weighing our business results, corporate value and other factors. Please also be informed that actual financial results may vary widely from these outlooks due to various factors.

Important factors that may have an impact on actual financial results include: (1) The economic situation surrounding the company (index of mining and industrial output, inventory index, etc.) and changes in the employment situation; (2) Fluctuations in interest rates, etc.; (3) Damage to cooperate infrastructure due to disasters, including earthquakes; and (4) Changes in the relevant laws, including the Labor Standards Law and the Worker Dispatch Law, and in interpretations of thereof. However, the factors that may affect the financial results shall not be limited to these.

Furthermore, please bear in mind that notwithstanding new data, future events or any other results whatsoever, we will not always reexamine our outlooks.

## 1. Results of Operations

**Revenues increased and profits declined in the third quarter of the fiscal year ending September 30, 2005. The Fullcast Group sets to work on laying the foundation for future growth and boosting profits.**

### (1) Operating Highlights in the Third Quarter

Third Quarter ended June 30, 2005 (April 1, 2005 – June 30, 2005)

Third Quarter ended June 30, 2004 (April 1, 2004 – June 30, 2004)

#### 1) Consolidated operating highlights in the third quarter

(Millions of yen)

|                              | Q3 of FY2005 | Q3 of FY2004 | YoY change |
|------------------------------|--------------|--------------|------------|
| Net sales                    | 16,482       | 12,287       | 34.1%      |
| Operating income             | 524          | 560          | -6.5%      |
| Ordinary income              | 497          | 549          | -9.5%      |
| Current net income           | 248          | -50          | –          |
| Current net income per share | ¥905.77      | * ¥ -184.43  | –          |

\*As of May 20, 2004 we split common shares on a two-for-one-stock-split basis. Current net income per share for the third quarter of the fiscal year 2004 was calculated on the assumption that the stock split was carried out at the beginning of the period.

### Summary

Japan's employment outsourcing market, where the Fullcast Group ("Group") operates, remained strong as companies promoted efforts to streamline business management with the aim at improving profitability and the employment pattern changed in the third quarter of the fiscal year ending September 30, 2005. This in turn boosted the number of companies which look to outsourcing of labor proactively.

Amid such market environment, the role to be played by, and business opportunities for the Group have expanded as a provider of comprehensive human resources outsourcing solutions. With the Spot Business, which provides short-term staffing services, as the nucleus, in all the three business segments of the Company, such as the Factory Business, which provides production line work, and the Technology Business, which dispatches technical experts and engineers, the demand for human resources outsourcing solutions remained brisk in the reporting period.

In the quarter in review as the number of affiliates of the group rose, the Company set up the Group Sales Promotion Department to take advantage of synergies from the Group and stepped up Group's sales system to make available the system to readily respond to the needs for outsourcing, which arise in all the stages of the client company's business cycle.

On the loss and profit front, though we strove to hold down expenses more vigorously than before, due to increased costs of recruiting new graduates or advertising, including TV commercials, the Company suffered a loss in income compared to the same period last year in the quarter in review.

To strengthen the system to manage all the information assets needed to continue to conduct business, including personal information and business information, Fullcast and Fullcast Factory Co., Ltd. obtained the Information Security Management System (ISMS) certificate as of June 27, 2005.

Furthermore, four main companies of the Group, such as Fullcast, Fullcast Factory, Fullcast Central and Fullcast Technology, increased the number of offices which meet ISO9001 standards (2000 version). As a result, all their business offices\* obtained the certificate as of May 31, 2005.

\*All the business offices at the time of application in January 2005.

As a result, net sales increased 34.1% over the same period last year to 16,482 million yen, with operating income, down 6.5% to 524 million yen and current net income being 248 million yen in the current fiscal year in review, compared to the net loss of 50 million yen in the same time last year.

## 2) Operating highlight in the third quarter by business segment

### Spot Business

(Millions of yen)

|                             | Q3 of FY2005 | Q3 of FY2004 | YoY change |
|-----------------------------|--------------|--------------|------------|
| Sales to external customers | 10,889       | 7,498        | 45.2%      |
| Inter-segment               | 128          | 110          | 15.8%      |
| Total sales                 | 11,017       | 7,608        | 44.8%      |
| Operating income            | 681          | 589          | 15.5%      |
| Operating income ratio      | 6.2%         | 7.7%         | –          |

In the Spot Business segment thanks to the effect of aggressive placement of business offices in the prior fiscal year and the first half of the current fiscal year, the number of both clients who made transactions and those newly registered rose. The expanded office network contributed to improving staffs' convenience, thereby facilitating recruiting as well. To continue to enjoy this effect, Fullcast consolidated five organizational layers in the Sales Department into three to step up control over the business offices which rapidly increased in number and the sales system.

In the quarter in review orders continued to increase from client companies operating on a nationwide scale in the service industries, such as event management, sales promotion, or food. Particularly noted is that the demand attributable to the Expo 2005 Aichi, Japan kept growing in the Tokai region.

In addition, the number of companies using the High Quality Solutions\* unique to the Group, which are designed to increase efficiency through qualitative improvement of business activities, was on the steady rise, but due to the repercussions of production adjustments by part of our client companies, the volume of transactions declined. Meanwhile, the Japanese version of the professional employer organization (PEO)\* handled by Fullcast Office Support Co., Ltd. has been expanding steadily. Furthermore, orders from the amusement industry, where Apayours Co., Ltd. operates, which became Fullcast's wholly owned subsidiary in the prior fiscal year, continued rising.

In the quarter in review the Group upgraded our mission-critical information management system FASE tailored to our future growth strategy, which quickly searches the best fitting personnel to the client's needs, thereby increasing efficiency not only of coordinating, but of the entire range of business activities as well at each business office. The operation of the system has already been started.

Despite a tough hiring environment, our name recognition improved thanks in part to the acquisition of the naming rights to Fullcast Stadium Miyagi (Miyagi Prefectural Ballpark), the home of the Tohoku Rakuten Golden Eagles, a Japanese professional baseball team, the number of access to our Website rose, contributing to facilitating employment. Coupled with efforts to control the amount of advertisements, we strove to prevent the unit cost of employment from rising.

In the third quarter we opened 11 new business offices centered on those meeting the strong needs for sales promotion and food-related services, while consolidating 12 underperforming ones. As a result, the number of business offices stood at 337 across the nation at the end of the quarter in review (up 133 from the same period last year).

As a result, segment sales increased 44.8% over the same period last year to 11,017 million yen, with operating income, up 15.5% to 681 million yen.

\* The high-quality solution can be defined as a new style of outsourcing aimed at improving productivity of a company by involving ourselves into improving work efficiency as well.

The Japanese version of professional employer organization (PEO) is a business model, which is based on expertise on dispatching manpower, outplacement or providing outsourcing services the Company has. The Company adapted the PEO which has been established in the United States to the Japanese actual business climate in compliance with the relevant laws and regulations.

**Factory Business**

(Millions of yen)

|                             | Q3 of FY2005 | Q3 of FY2004 | YoY change |
|-----------------------------|--------------|--------------|------------|
| Sales to external customers | 3,190        | 3,043        | 4.8%       |
| Inter-segment               | 5            | 4            | 24.0%      |
| Total sales                 | 3,196        | 3,047        | 4.9%       |
| Operating income            | 66           | 85           | -23.6%     |
| Operating income ratio      | 2.1%         | 2.8%         | —          |

In the Factory Business segment net sales by Fullcast Central Co., Ltd., a specialist company that provides production line work for the automotive industry, increased steadily. But changeovers of staffs upon expiration of the term of contract for temporary workers contributed to diminishing income. Meanwhile, Fullcast Factory Co., Ltd., which provides production line work for other industries than the automotive one, conducted sales activities to precisely meet the client needs, while steadily shifting personnel to segments where robust production trends can be expected.

In terms of SG&A, as the situation surrounding employment improved, it became increasingly difficult to hire staffs, but we strove to hold down expenses more vigorously than before by making effective use of the Web or stepping up community-based hiring activities, for instance.

As a result, segment sales increased 4.9% over the same period last year to 3,196 million yen, with operating income, down 23.6% to 66 million yen.

At the end of the reporting quarter there were a total of 46 offices across the nation, up 4 from the same period last year, of which 21 operated by Fullcast Factory, down 3 from the same period last year, and 25 by Fullcast Central, up 7.

**Technology Business**

(Millions of yen)

|                             | Q3 of FY2005 | Q3 of FY2004 | YoY change |
|-----------------------------|--------------|--------------|------------|
| Sales to external customers | 1,911        | 1,651        | 15.7%      |
| Inter-segment               | 0            | 8            | -96.8%     |
| Total sales                 | 1,911        | 1,660        | 15.1%      |
| Operating income            | 11           | 51           | -77.8%     |
| Operating income ratio      | 0.6%         | 3.1%         | —          |

In the IT and electronics industries investment in research and development continued, while the demand for dispatched technical experts and engineers to be assigned to design and development jobs kept growing. Under such business circumstances, we employed 238 newly graduated technical experts/engineers in April, up 33 from the same period last year. This year it took longer to assign them to jobs compared to the prior year, which contributed to diminishing profits.

In the quarter in review we made efforts to revise the unit price of contract at the time of contract renewal. As a result, the utilization rate of technical experts/engineers in the period in review stood at 85.9%. However, as high-level technical expertise displayed by our technical experts and engineers specialized in design and development technology was evaluated highly by client companies, resulting in boosting the average unit price of contract.

As a result, segment sales increased 15.1% from the same time last year to 1,911 million yen and operating income was 11 million yen, down 77.8% from the same time last year.

\* Figures shown are rounded down to the nearest one million yen in the previous period and rounded off to the nearest one million yen in the current period.

**(2) Nine Months Consolidated Business Results Highlights Ending June 30, 2005**

First quarter to Third quarter for FY 2005 (October 1, 2004 – June 30, 2005)

First quarter to Third quarter for FY 2004 (October 1, 2003 – June 30, 2004)

**1) Consolidated**

(Millions of yen)

|                              | 2005 (9 months) | 2004 (9 months) | YoY change |
|------------------------------|-----------------|-----------------|------------|
| Net sales                    | 48,973          | 34,868          | 40.4%      |
| Operating income             | 2,499           | 2,154           | 16.0%      |
| Ordinary income              | 2,510           | 2,161           | 16.1%      |
| Current net income           | 814             | 845             | -3.7%      |
| Current net income per share | ¥2,979.13       | ¥3,147.27       | –          |

\* As of November 20, 2003 we split common shares on a three-for-one-stock-split basis. And as of May 20, 2004 we split common shares on a two-for-one-stock-split basis. Current net income per share for nine months in the third quarter of the fiscal year 2004 was calculated on the assumption that the stock split was carried out at the beginning of the period.

**2) By business segment****Spot Business**

(Millions of yen)

|                             | 2005 (9 months) | 2004 (9 months) | YoY change |
|-----------------------------|-----------------|-----------------|------------|
| Sales to external customers | 32,198          | 21,278          | 51.3%      |
| Inter-segment sales         | 303             | 254             | 19.4%      |
| Total sales                 | 32,502          | 21,532          | 50.9%      |
| Operating income            | 2,393           | 2,077           | 15.2%      |
| Operating income margin     | 7.4%            | 9.6%            | –          |

**Factory Business**

(Millions of yen)

|                             | 2005 (9 months) | 2004 (9 months) | YoY change |
|-----------------------------|-----------------|-----------------|------------|
| Sales to external customers | 10,319          | 8,938           | 15.5%      |
| Inter-segment sales         | 14              | 30              | -53.7%     |
| Total sales                 | 10,333          | 8,968           | 15.2%      |
| Operating income            | 344             | 371             | -7.4%      |
| Operating income margin     | 3.3%            | 4.1%            | –          |

**Technology Business**

(Millions of yen)

|                             | 2005 (9 months) | 2004 (9 months) | YoY change |
|-----------------------------|-----------------|-----------------|------------|
| Sales to external customers | 5,446           | 4,329           | 25.8%      |
| Inter-segment sales         | 2               | 49              | -96.6%     |
| Total sales                 | 5,448           | 4,379           | 24.4%      |
| Operating income            | 193             | 141             | 36.3%      |
| Operating income margin     | 3.5%            | 3.2%            | –          |



**(3) Outlook for the September 2005 Fiscal Year**

Projected consolidated operating results for the fiscal year ending September 2005 and current status  
(October 1, 2004 – September 30, 2005)

(Millions of yen)

|                    | Actual results for the third quarter of FY2005 (9 months) | Original projection for the fiscal year | Rate of progress |
|--------------------|---|---|------------------|
| Net sales          | 48,973  | 71,820                                  | 68.2%            |
| Ordinary income    | 2,510   | 4,780                                   | 52.5%            |
| Current net income | 814   | 2,100                                   | 38.8%            |

Reference: Estimated current net income per share (full year): 7,683.52 yen

Reference: Changes in consolidated operating results for FY 2004 ended September 30, 2004

(Millions of yen)

|  | 1st Quarter<br>Oct. – Dec. '03 | 2nd Quarter<br>Jan. – Mar. '04 | 3rd Quarter<br>Apr. – Jun. '04 | 4th Quarter<br>Jul. – Sep. '04 | Full year<br>Oct. '03 – Sep. '04 |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|----------------------------------|
| Net sales                                | 11,249                         | 11,331                         | 12,287                         | 14,819                         | 49,688                           |
| Ordinary income                          | 821                            | 791                            | 549                            | 1,131                          | 3,292                            |
| Current net income                       | 415                            | 479                            | -50                            | 666                            | 1,511                            |
| Contributing ratio of current net income | 22.7%                          | 22.8%                          | 24.7%                          | 29.8%                          | -                                |

For the fiscal year ending September 2005, Fullcast is forecasting consolidated net sales of 71,820 million yen, up 44.5% from the same period last year, consolidated ordinary income of 4,780 million yen, up 45.2%, and consolidated current net income of 2,100 million yen, up 38.9%. There are no changes to be made to our projected operating results as of February 7, 2005.

Our operating results can be expected to grow steadily in all the business segments for the following reasons:

## 1) Spot Business

## Order-receiving trends

- Business offices placed in the prior year contribute to boosting profits.
- The Group's better laid network of business offices helps receive an increasing number of orders from existing client companies operating nationwide.
- Upon completion of production adjustments by clients under High Quality Solutions contracts, the volume of transactions recovers.
- Orders from the service industry involved in nationwide-scale event management, sales promotion or food-related services increase.
- Orders from the amusement industry through Apayours Co., Ltd. and Amuse Cast Co., Ltd. increase further.

## Profit-earning trends

- Gross profit margin improves thanks to strategic hikes of the unit contract price.
- Streamlining staff-matching and billing/accounting at each branch office thanks to the upgraded mission-critical system FASE III helps improve profit margins.

## Hiring trends

- Focus on hiring by making use of IT, such as the Web or mobile devices, to strive to reduce the unit cost of employing registered staffs, while taking advantage of our improved name recognition attributable to the acquisition of the naming rights in promoting hiring strategies with greater appeal power.

## 2) Factory Business

### Order-receiving trends

- Orders from clients in the strong automotive industry continue to grow.
- Orders from new clients through Group's sales activities increase.
- Respond to production trends by industry, region or client and focus on contracts from which steady orders can be expected.

### Hiring trends

- Promote efficient hiring activities by making use of the Web.
- Step up hiring activities by local business offices.

## 3) Technology Business

### Order-receiving trends

- Continue to increase orders from the development/design department of the IT/electronics industries and achieve high utilization rates.
- Newly graduated technical experts/engineers, who joined the Group in April, contribute to boosting profits throughout the fiscal year.
- Fullcast Central Co., Ltd. expands the unit to dispatch technical experts/engineers to the automotive area, which contributes to boosting profits.

### Hiring trends

- Promote efficient hiring activities by making use of the Web.
- Promote efforts to train/nurture bilingual engineers in China to step up the system to meet the demand for technical experts/engineers.

### Notes:

1. Comparisons with previous-year figures and planned figures are computed as follows:  
Previous-year comparisons = (This fiscal year figure – prior fiscal year figure) / Prior fiscal year figure × 100
2. Estimated current net income per share = Forecast for current net income applicable to common stock /  
Estimated number of common stocks outstanding during the fiscal year ending September 30, 2005

**Reference: Quarterly Results of Operations (Consolidated)**

Fiscal year ending September 2005

|   | 1st Quarter      | 2nd Quarter      | 3rd Quarter      | 4th Quarter      | Full year        |
|---|------------------|------------------|------------------|------------------|------------------|
|   | Oct. – Dec. 2004 | Jan. – Mar. 2005 | Apr. – Jun. 2005 | Jul. – Sep. 2005 | Ending Sep. 2005 |
|   | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  |
| Net sales   | 16,273           | 16,217           | 16,482           | –                | 48,973           |
| Gross profit                                      | 4,551            | 4,717            | 4,521            | –                | 13,790           |
| Operating income                                  | 624              | 1,351            | 524              | –                | 2,499            |
| Ordinary income                                   | 657              | 1,356            | 497              | –                | 2,510            |
| Income before income taxes and minority interests | 677              | 818              | 480              | –                | 1,974            |
| Current net income                                | 363              | 204              | 248              | –                | 814              |
|   | Yen              | Yen              | Yen              | Yen              | Yen              |
| Net income per share                              | 1,328.49         | 744.87           | 905.77           | –                | 2,979.13         |
| Diluted net income per share                      | –                | –                | –                | –                | –                |
|   | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  |
| Total assets                                      | 20,242           | 21,251           | 21,363           | –                | 21,363           |
| Shareholders' equity                              | 11,069           | 11,287           | 11,267           | –                | 11,267           |
|   | Yen              | Yen              | Yen              | Yen              | Yen              |
| Shareholders' equity per share                    | 40,498.59        | 41,297.35        | 41,225.47        | –                | 41,225.47        |
|   | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  |
| Cash flows from operating activities              | -757             | 762              | 552              | –                | 557              |
| Cash flows from investing activities              | -177             | -714             | -92              | –                | -983             |
| Cash flows from financing activities              | 727              | -443             | 449              | –                | 734              |
| Cash and cash equivalents at end of period        | 5,882            | 5,487            | 6,397            | –                | 6,397            |

Note: Diluted net income per shares for the 1st quarter to 3rd quarter are not reported since there is no outstanding potential stock.

Fiscal year ended September 2004

|   | 1st Quarter      | 2nd Quarter      | 3rd Quarter      | 4th Quarter      | Full year       |
|---|------------------|------------------|------------------|------------------|-----------------|
|   | Oct. – Dec. 2003 | Jan. – Mar. 2004 | Apr. – Jun. 2004 | Jul. – Sep. 2004 | Ended Sep. 2004 |
|   | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen |
| Net sales   | 11,249           | 11,331           | 12,287           | 14,819           | 49,688          |
| Gross profit                                      | 3,224            | 3,265            | 3,366            | 4,263            | 14,118          |
| Operating income                                  | 813              | 781              | 560              | 1,100            | 3,255           |
| Ordinary income                                   | 821              | 791              | 549              | 1,131            | 3,292           |
| Income before income taxes and minority interests | 824              | 815              | 223              | 1,102            | 2,966           |
| Current net income                                | 415              | 479              | -50              | 666              | 1,511           |
|   | Yen              | Yen              | Yen              | Yen              | Yen             |
| Net income per share                              | 3,132.34         | 3,606.94         | -184.43          | 2,438.59         | 5,603.88        |
| Diluted net income per share                      | 3,124.52         | 3,592.60         | –                | –                | 5,578.67        |
|   | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen |
| Total assets                                      | 15,689           | 16,649           | 18,193           | 19,461           | 19,461          |
| Shareholders' equity                              | 9,274            | 10,049           | 10,543           | 10,977           | 10,977          |
|   | Yen              | Yen              | Yen              | Yen              | Yen             |
| Shareholders' equity per share                    | 69,177.50        | 74,283.03        | 38,578.09        | 40,165.04        | 40,165.04       |
|   | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen  | Millions of yen |
| Cash flows from operating activities              | -1,384           | 900              | 106              | 372              | -5              |
| Cash flows from investing activities              | -187             | -17              | 133              | -3               | -73             |
| Cash flows from financing activities              | 1,158            | -778             | 640              | -3               | 1,016           |
| Cash and cash equivalents at end of period        | 4,737            | 4,842            | 5,723            | 6,088            | 6,088           |

Note: Net income per share for the 1st quarter to 3rd quarter and diluted net income per share for the 1st quarter and 2nd quarter of the fiscal year ended September 30, 2004 is calculated on the assumption that stock split, which was implemented on November 20, 2003 (on a three-for-one stock split basis) and on May 20, 2004 (on a two-for-one stock split basis), was implemented at the beginning of the accounting period. Diluted net income per shares for the 3rd quarter and 4th quarter are not reported since there is no outstanding potential stock.

**Reference: Changes in Quarterly Operating Results by Business Segment**

Fiscal year ending September 2005 (October 1, 2004 – September 30, 2005)

Fiscal year ended September 2004 (October 1, 2003 – September 30, 2004)

(Millions of yen)

| <b>Spot Business</b>                 |  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Total  |
|--------------------------------------|--|-------------|-------------|-------------|-------------|--------|
| Fiscal year ending<br>September 2005 | (1) Sales to external customers                    | 10,850      | 10,459      | 10,889      | –           | 32,198 |
|                                      | (2) Inter-segment sales or the amount of transfers | 86          | 90          | 128         | –           | 303    |
|                                      | Total  | 10,935      | 10,550      | 11,017      | –           | 32,502 |
|                                      | Operating expenses                                 | 10,282      | 9,490       | 10,336      | –           | 30,109 |
|                                      | Operating income or loss                           | 653         | 1,059       | 681         | –           | 2,393  |
|                                      | Operating income ratio                             | 6.0%        | 10.0%       | 6.2%        | –           | 7.4%   |
| Fiscal year ended<br>September 2004  | (1) Sales to external customers                    | 7,009       | 6,770       | 7,498       | 9,536       | 30,814 |
|                                      | (2) Inter-segment sales or the amount of transfers | 54          | 88          | 110         | 65          | 319    |
|                                      | Total  | 7,064       | 6,859       | 7,608       | 9,602       | 31,134 |
|                                      | Operating expenses                                 | 6,270       | 6,165       | 7,019       | 8,816       | 28,271 |
|                                      | Operating income or loss                           | 794         | 693         | 589         | 786         | 2,863  |
|                                      | Operating income ratio                             | 11.2%       | 10.1%       | 7.7%        | 8.2%        | 9.2%   |

| <b>Factory Business</b>              |  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Total  |
|--------------------------------------|--|-------------|-------------|-------------|-------------|--------|
| Fiscal year ending<br>September 2005 | (1) Sales to external customers                    | 3,465       | 3,663       | 3,190       | –           | 10,319 |
|                                      | (2) Inter-segment sales or the amount of transfers | 4           | 5           | 5           | –           | 14     |
|                                      | Total  | 3,469       | 3,668       | 3,196       | –           | 10,333 |
|                                      | Operating expenses                                 | 3,412       | 3,447       | 3,130       | –           | 9,989  |
|                                      | Operating income or loss                           | 58          | 221         | 66          | –           | 344    |
|                                      | Operating income ratio                             | 1.7%        | 6.0%        | 2.1%        | –           | 3.3%   |
| Fiscal year ended<br>September 2004  | (1) Sales to external customers                    | 2,898       | 2,996       | 3,043       | 3,296       | 12,234 |
|                                      | (2) Inter-segment sales or the amount of transfers | 15          | 10          | 4           | 4           | 34     |
|                                      | Total  | 2,914       | 3,006       | 3,047       | 3,301       | 12,269 |
|                                      | Operating expenses                                 | 2,775       | 2,859       | 2,961       | 3,108       | 11,704 |
|                                      | Operating income or loss                           | 138         | 147         | 85          | 193         | 564    |
|                                      | Operating income ratio                             | 4.8%        | 4.9%        | 2.8%        | 5.8%        | 4.6%   |

| <b>Technology Business</b>           |  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Total |
|--------------------------------------|--|-------------|-------------|-------------|-------------|-------|
| Fiscal year ending<br>September 2005 | (1) Sales to external customers                    | 1,758       | 1,777       | 1,911       | –           | 5,446 |
|                                      | (2) Inter-segment sales or the amount of transfers | 1           | 0           | 0           | –           | 2     |
|                                      | Total  | 1,759       | 1,778       | 1,911       | –           | 5,448 |
|                                      | Operating expenses                                 | 1,708       | 1,648       | 1,900       | –           | 5,255 |
|                                      | Operating income or loss                           | 51          | 130         | 11          | –           | 193   |
|                                      | Operating income ratio                             | 2.9%        | 7.3%        | 0.6%        | –           | 3.5%  |
| Fiscal year ended<br>September 2004  | (1) Sales to external customers                    | 1,233       | 1,444       | 1,651       | 1,882       | 6,212 |
|                                      | (2) Inter-segment sales or the amount of transfers | –           | 41          | 8           | 3           | 52    |
|                                      | Total  | 1,233       | 1,485       | 1,660       | 1,885       | 6,264 |
|                                      | Operating expenses                                 | 1,222       | 1,407       | 1,608       | 1,702       | 5,940 |
|                                      | Operating income or loss                           | 11          | 78          | 51          | 182         | 324   |
|                                      | Operating income ratio                             | 0.9%        | 5.3%        | 3.1%        | 9.7%        | 5.2%  |

**(4) Changes in Consolidated Financial Condition**

|                          | Total assets    | Shareholders' equity | Shareholders' equity ratio | Shareholders' equity per share |
|--------------------------|-----------------|----------------------|----------------------------|--------------------------------|
|                          | Millions of yen | Millions of yen      | %                          | Yen                            |
| Third quarter of FY 2005 | 21,363          | 11,267               | 52.7                       | 41,225.47                      |
| Third quarter of FY 2004 | 18,193          | 10,543               | 58.0                       | 38,578.09                      |

\* As of November 20, 2003 we split common shares on a three-for-one-stock-split basis. And as of May 20, 2004 we split common shares on a two-for-one-stock-split basis.

**Consolidated cash flows**

(Millions of yen)

|                                     | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period |
|-------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| FY ending September 2005 (9 months) | 557                                  | -983                                 | 734                                  | 6,397                                      |
| FY ended September 2004 (9 months)  | -377                                 | -70                                  | 1,020                                | 5,723                                      |
| (Reference)                         |                                      |                                      |                                      |  |
| Third quarter of FY 2005            | 552                                  | -92                                  | 449                                  | 6,397                                      |
| Third quarter of FY 2004            | 106                                  | 133                                  | 640                                  | 5,723                                      |

**[Changes in consolidated financial condition]**

At the end of the third quarter of the current accounting period, cash and cash equivalents totaled 6,397 million yen, 674 million yen more than the previous year.

***Cash flows from operating activities***

Net cash gained in operating activities in the third quarter of the current accounting period was 557 million yen, compared with 377 million yen used in the same time last year.

This was mainly due to the fact that net income before income taxes and minority interests was 1,974 million yen, amortization of consolidated account adjustment involved in turning Human Resources Institute, Inc. into Company's wholly owned subsidiary was 551 million yen, trade receivables increased 523 million yen (trade payable increased 55 million yen) and income tax paid was 1,406 million yen.

***Cash flows from investing activities***

Net cash used in investing activities was 983 million yen, compared with 70 million yen used in the previous year.

This was mainly due to expenditures for the acquisition of tangible fixed assets associated with the opening of business offices, totaling 333 million yen, and those for the acquisition of stock in subsidiaries, which entail a change to the scope of consolidation, totaling 422 million yen.

***Cash flows from financing activities***

Net cash gained by financing activities was 734 million yen, compared with 1,020 million yen gained in the previous year.

The main reason was that while payments of dividends were 546 million yen and short-term borrowing decreased 1,411 million yen.

**Reference: Important Business Matters (outline of the matters that were decided and/or occurred)**

## 1) Business alliance with Legs Company, Ltd. and Mediaflag Inc.

The needs are on the rise among client companies, including leading franchisers, such as drugstore chains, or groceries manufacturers, for conducting a survey on how products are displayed at stores, to what extent sales campaigns using advertising novelties penetrate into the consumers, or how training programs are conducted at stores on a real-time and nationwide basis to lead it to sales activities immediately. In order to build the system which allows us to provide services to meet such needs on a one-stop basis, Fullcast formed a business alliance with Legs Company, Ltd. and Mediaflag Inc.

This business alliance links Leg's marketing and sales capabilities, Fullcast's human resources networking ability and sales forces and Mediaflag's expertise on system handling and logistics. Thereby, Fullcast offers the ideal form of human resources outsourcing services for franchisers' headquarters, groceries manufacturers, and others.

## Summary of the business alliance partners

|                                      |                          |                                       |
|--------------------------------------|--------------------------|---------------------------------------|
| Legs Company, Ltd.<br>(JASDAQ: 4286) | Address:                 | 2-4-12 Jingumae, Shibuya Ward, Tokyo  |
|                                      | Representative:          | Junichiro Uchikawa, President and CEO |
|                                      | Capital:                 | 220.56 million yen                    |
|                                      | Description of business: | Sales promotion support service       |

|                |                          |   |
|----------------|--------------------------|---|
| Mediaflag Inc. | Address:                 | 2nd fl. BNK Bldg., 13-16 Maruyama-cho,<br>Shibuya Ward, Tokyo |
|                | Representative:          | Yasuo Fukui, President  |
|                | Capital:                 | 50 million yen  |
|                | Description of business: | Sales support service   |

Date of resolution of the board of directors: May 9, 2005

Date of signing the business alliance agreement: May 9, 2005

## 2) Establishment of ADR Program

Fullcast established an American Depositary Receipt (ADR) program and our stock can be distributed in the form of an ADR in the United States effective on June 8, 2005 (U.S. local time). We reached the conclusion that the establishment of this ADR program will enable us to develop new investors and expand the base of investors on the U.S. capital market. Fullcast also expects to increase volume of trading on the domestic stock market and improve the liquidity of our stock through synergies resulting from this move.

The depositary bank is the Bank of New York. This kind of sponsored ADR program is the very first one in the human resources service industry.

We have no plans to go public on the stock exchange and there will be no change to the U.S. generally accepted accounting principles (U.S. GAAP).

## Details of Fullcast's ADR program

|                       |   |
|-----------------------|---|
| Type of ADR program:  | Level 1 sponsored                         |
| Start of trading:     | June 8, 2005 (U.S. Eastern standard Time) |
| ADR ratio:            | 100 ADR= 1 common share                   |
| U.S. CUSIP number:    | 35968P100                                 |
| Ticker symbol:        | FULCY                                     |
| Depositary bank:      | The Bank of New York                      |
| Local custodian bank: | The Bank of Tokyo-Mitsubishi, Ltd.        |

## 3) Comprehensive business alliance with Asia Pacific System Research Co., Ltd.

Fullcast signed a comprehensive business alliance agreement with Asia Pacific Systems Research Co., Ltd. (Aspac) on the premise that Fullcast will acquire stock in Aspac.

This alliance enables us to integrate reliability substantiated by Aspac's specialty, i.e. technical expertise on IT or information security, into our BPO (business process outsourcing) business represented by the High Quality Solutions, in which we are entrusted with part of corporate activities by the client company as a single package, at an even higher level. This helps review the planning, design and management of a business process (know-how and workflow) from a strategic perspective, making it possible to take on corporate activities in its near entirety. This ultimately gives shape to the full-fledged outsourcing business.

Aspac is likewise able to enjoy the benefits by making the most of Fullcast and Fullcast Group's strong sales forces, approximately 30,000 client companies and 400 business offices available across the nation in promoting not only BPO, but activities to help promote computerization, such as IT system building, management or maintenance and security measures, as well.

With synergies from these, both two companies strive to bolster the management constitution, promote the growth of business and improve the group's corporate value further.

## Summary of the business alliance partner

|                           |   |
|---------------------------|---|
| Trade name:               | Asia Pacific System Research Co., Ltd. (JASDAQ: 4727) |
| Representative:           | Kiyoshi Koba, President and Representative Director   |
| Head office:              | 3-37-10 Takada, Toshima Ward, Tokyo                   |
| Main business activities: | Information processing service                        |
| Fiscal term:              | March 31  |
| Capital:                  | 918 million yen (as of March 31, 2005)                |
| Date of signing:          | July 12, 2005   |

## Details of the equity alliance

Aspac will increase capital through a third-party allocation of 4,507,400 shares to Fullcast.

## (1) Number of shares acquired, acquisition price and the state of stockholding before and after acquisition

|   |  |
|---|--|
| i. Number of shares owned before acquisition<br>(Number of voting rights 0) | 0 share (stockholding ratio: 0%)   |
| ii. Number of shares acquired*<br>(Number of voting rights 45,074)          | 4,507,400 shares (acquisition price: 3,033,480,200 yen)<br>(673 yen per share) |
| iii. Number of shares after acquisition<br>(Number of voting rights 45,074) | 4,507,400 shares (stockholding ratio: 51.22%)                                  |

\* Of the shares acquired, 207,400 shares will be granted from treasury stock Aspac owned. The stockholding ratio after acquisition is to the total outstanding stock in Aspac of 8,800,000 shares. The resolution that new stock is to be issued as stock option will be intact, which was passed in the 36th Aspac's general shareholders meeting held June 29, 2005.

## (Note) How to determine the issue price

We referred to the average closing price of Aspac stock listed on JASDAQ from Tuesday, April 12, 2005 through Monday, July 11, 2005 multiplied by 0.9.

## (Note) Funds for acquiring stock

Stock to be acquired through our own funds and borrowings.

## (2) Schedule

Due date of capital increase payment through a third-party allocation of new shares      October 3, 2005

Aspac is due to become a consolidated subsidiary under our consolidated financial results ending September 2006. No changes are thus to be made to our estimated financial results for the fiscal year ending September 2005. Estimated consolidated financial results for the fiscal year ending September 2006, which reflect the subsidiary's business performance, will be announced as soon as all necessary numbers are made available.

## 4) Fullcast gears up for launching banking service

Fullcast starts to gear up to establish a bank to offer financial products and services for individual clients, including youths who lead the next generation. In addition, we will provide prospective, excellent small- and medium-size companies or venture businesses with funds or business opportunities, thereby contributing to stimulating the Japanese economy. Capital adequacy of the new bank is expected to start with around 5 billion yen. It will take the form of a consortium made up of primarily Fullcast and several dozen excellent companies, which can be our business partners, and is expected to have no major shareholder stipulated under the bank law. The business territory, specific services, details of the business plan, and others are yet to be determined.

## Summary of the preparatory entity to establish the bank (provisional)

1. Trade name:                      Fullcast Partners Co., Ltd.
2. Representative:                Takehito Hirano, President and Chief Executive Officer
3. Location of central branch:    Shibuya Ward, Tokyo
4. Date of establishment:        August 15, 2005 (tentative)
5. Capital:                         100 million yen
6. Shareholder composition:    100% Fullcast (outset)

The Fullcast Group expects to boost profits through the establishment of the new bank. However, no specific time frames for obtaining a banking license, starting banking services, and others are yet to be determined.

The impact that this will have on our projected consolidated operating results for the fiscal year ending September 2005 is minor; thus, there are no changes to be made.



## 2. Consolidated Financial Statements for the Third Quarter

## (1) Consolidated Balance Sheet for the Third Quarter

(Thousands of yen)

| Category                               | Note No. | As of June 30, 2005 |         | As of June 30, 2004 |         | As of September 30, 2004 |         |
|--|----------|---------------------|---------|---------------------|---------|--------------------------|---------|
|  |          | Amount              | %       | Amount              | %       | Amount                   | %       |
| <b>Assets</b>                          |          |                     |         |                     |         |                          |         |
| I Current assets                       |          |                     |         |                     |         |                          |         |
| 1 Cash and deposits                    |          | 6,409,998           |         | 5,245,581           |         | 5,603,756                |         |
| 2 Trade notes and accounts receivables |          | 7,834,738           |         | 5,948,485           |         | 6,968,667                |         |
| 3 Securities                           |          |                     |         | 799,421             |         | 500,048                  |         |
| 4 Inventories                          |          | 64,158              |         | 82,120              |         | 74,585                   |         |
| 5 Other current assets                 |          | 1,470,062           |         | 738,394             |         | 975,231                  |         |
| Allowance for doubtful accounts        |          | -103,322            |         | -67,496             |         | -69,320                  |         |
| Total current assets                   |          | 15,675,634          | 73.4    | 12,746,507          | 70.1    | 14,052,969               | 72.2    |
| II Fixed assets                        |          |                     |         |                     |         |                          |         |
| 1 Tangible fixed assets                |          |                     |         |                     |         |                          |         |
| (1) Buildings and structures           | *1       | 599,785             |         | 508,450             |         | 508,713                  |         |
| Accumulated depreciation               |          | 201,012             | 398,773 | 146,390             | 362,060 | 150,574                  | 358,138 |
| (2) Machinery and vehicles             |          | 67,788              |         | 43,996              |         | 56,679                   |         |
| Accumulated depreciation               |          | 36,690              | 31,098  | 24,826              | 19,170  | 27,824                   | 28,854  |
| (3) Furniture and fixtures             |          | 896,650             |         | 611,554             |         | 726,552                  |         |
| Accumulated depreciation               |          | 417,117             | 479,533 | 273,992             | 337,562 | 314,197                  | 412,354 |
| (4) Land                               | *1       |                     | 606,469 |                     | 606,469 |                          | 606,469 |
| (5) Constriction in progress           |          |                     |         |                     | 3,279   |                          | —       |
| Total tangible fixed assets            |          | 1,515,873           | 7.1     | 1,328,541           | 7.3     | 1,405,816                | 7.2     |
| 2 Intangible fixed assets              |          |                     |         |                     |         |                          |         |
| (1) Software                           |          | 757,547             |         | 692,576             |         | 803,359                  |         |
| (2) Other                              |          | 58,418              |         | 88,831              |         | 51,044                   |         |
| Total intangible fixed assets          |          | 815,965             | 3.8     | 781,407             | 4.3     | 854,403                  | 4.4     |
| 3 Investment and other assets          |          |                     |         |                     |         |                          |         |
| (1) Investment securities              | *2       | 952,501             |         | 1,283,598           |         | 901,972                  |         |
| (2) Insurance reserve fund             |          | 1,086,678           |         | 997,657             |         | 1,088,686                |         |
| (3) Other                              |          | 1,370,198           |         | 1,105,320           |         | 1,207,426                |         |
| Allowance for doubtful accounts        |          | -53,649             |         | -49,123             |         | -49,754                  |         |
| Total investment and other assets      |          | 3,355,727           | 15.7    | 3,337,453           | 18.3    | 3,148,330                | 16.2    |
| Total fixed assets                     |          | 5,687,565           | 26.6    | 5,447,402           | 29.9    | 5,408,551                | 27.8    |
| Total assets                           |          | 21,363,199          | 100.0   | 18,193,909          | 100.0   | 19,461,520               | 100.0   |

(Thousands of yen)

| Category   | Note No. | As of June 30, 2005 |       | As of June 30, 2004 |       | As of September 30, 2004 |       |
|--|----------|---------------------|-------|---------------------|-------|--------------------------|-------|
|  |          | Amount              | %     | Amount              | %     | Amount                   | %     |
| <b>Liabilities</b>   |          |                     |       |                     |       |                          |       |
| I  |          |                     |       |                     |       |                          |       |
| Current liabilities  |          |                     |       |                     |       |                          |       |
| 1  | *1       | 3,683,267           |       | 2,290,034           |       | 2,245,136                |       |
| 2  | *1       | 94,948              |       | 174,565             |       | 137,878                  |       |
| 3  |          | 1,970,015           |       | 2,267,472           |       | 2,047,219                |       |
| 4  |          | 1,828,382           |       | 1,057,341           |       | 1,575,118                |       |
| 5  |          | 422,994             |       | 225,185             |       | 687,710                  |       |
| 6  |          | 414,369             |       | 269,319             |       | 519,872                  |       |
| 7  |          | 652,985             |       | 343,955             |       | 298,798                  |       |
| Total current liabilities                                      |          | 9,066,961           | 42.5  | 6,627,873           | 36.4  | 7,511,733                | 38.6  |
| II   |          |                     |       |                     |       |                          |       |
| Fixed liabilities  |          |                     |       |                     |       |                          |       |
| 1  | *1       | 191,092             |       | 286,040             |       | 258,808                  |       |
| 2  |          | 317,407             |       | 292,362             |       | 271,120                  |       |
| 3  |          |                     |       | 2,728               |       |                          |       |
| 4  |          | 120,008             |       | 256,058             |       | 106,813                  |       |
| Total fixed liabilities  |          | 628,507             | 2.9   | 837,189             | 4.6   | 636,742                  | 3.3   |
| Total liabilities  |          | 9,695,468           | 45.4  | 7,465,063           | 41.0  | 8,148,475                | 41.9  |
| <b>Minority interests</b>                                      |          |                     |       |                     |       |                          |       |
| Minority interests   |          | 400,316             | 1.9   | 184,977             | 1.0   | 335,455                  | 1.7   |
| <b>Shareholders' equity</b>                                    |          |                     |       |                     |       |                          |       |
| I  |          |                     |       |                     |       |                          |       |
| Common stock   |          | 3,464,100           | 16.2  | 3,464,100           | 19.0  | 3,464,100                | 17.8  |
| II   |          |                     |       |                     |       |                          |       |
| Capital surplus  |          | 3,018,338           | 14.1  | 3,018,338           | 16.6  | 3,018,338                | 15.5  |
| III  |          |                     |       |                     |       |                          |       |
| Retained surplus   |          | 4,733,511           | 22.2  | 3,799,403           | 20.9  | 4,465,902                | 23.0  |
| IV   |          |                     |       |                     |       |                          |       |
| Net unrealized holding gains on securities                     |          | 241,678             | 1.1   | 452,135             | 2.5   | 219,460                  | 1.1   |
| V  |          |                     |       |                     |       |                          |       |
| Treasury stock   |          | -190,212            | -0.9  | -190,108            | -1.0  | -190,211                 | -1.0  |
| Total shareholder's equity                                     |          | 11,267,415          | 52.7  | 10,543,868          | 58.0  | 10,977,589               | 56.4  |
| Total liabilities, minority interests and shareholders' equity |          | 21,363,199          | 100.0 | 18,193,909          | 100.0 | 19,461,520               | 100.0 |

## (2) Consolidated Profit and Loss Statement for the Third Quarter

(Thousands of yen)

| Category   | Note No. | October 1, 2004 to June 30, 2005 |       | October 1, 2003 to June 30, 2004 |       | October 1, 2003 to September 30, 2004 |       |
|--|----------|----------------------------------|-------|----------------------------------|-------|---------------------------------------|-------|
|  |          | Amount                           | %     | Amount                           | %     | Amount                                | %     |
| I Net sales  |          | 48,972,590                       | 100.0 | 34,868,629                       | 100.0 | 49,688,065                            | 100.0 |
| II Cost of sales   |          | 35,182,539                       | 71.8  | 25,012,940                       | 71.7  | 35,569,211                            | 71.6  |
| Gross profit   |          | 13,790,051                       | 28.2  | 9,855,688                        | 28.3  | 14,118,854                            | 28.4  |
| III Selling, general and administrative expenses           | *1       | 11,291,361                       | 23.1  | 7,701,057                        | 22.1  | 10,863,235                            | 21.9  |
| Operating income   |          | 2,498,690                        | 5.1   | 2,154,631                        | 6.2   | 3,255,618                             | 6.5   |
| IV Non-operating income                                    |          |                                  |       |                                  |       |                                       |       |
| 1 Interest income  |          | 452                              |       | 5,012                            |       | 5,814                                 |       |
| 2 Rental income  |          | 11,089                           |       | 17,006                           |       | 20,883                                |       |
| 3 Profit on investment in silent partner                   |          | 22,411                           |       | 33,004                           |       | 40,166                                |       |
| 4 Equity in earnings of affiliates                         |          | 9,081                            |       | 1,009                            |       | 1,754                                 |       |
| 5 Consulting income  |          | 18,000                           |       | —                                |       | —                                     |       |
| 6 Other  |          | 66,110                           | 0.3   | 49,306                           | 0.3   | 119,188                               | 0.4   |
| V Non-operating expenses                                   |          |                                  |       |                                  |       |                                       |       |
| 1 Interest expense   |          | 22,692                           |       | 24,083                           |       | 32,293                                |       |
| 2 Amortization of software                                 |          |                                  |       | 2,510                            |       | 2,510                                 |       |
| 3 Other  |          | 92,658                           | 0.3   | 71,602                           | 0.3   | 115,755                               | 0.3   |
| Ordinary income  |          | 2,510,483                        | 5.1   | 2,161,774                        | 6.2   | 3,292,866                             | 6.6   |
| VI Extraordinary income                                    |          |                                  |       |                                  |       |                                       |       |
| 1 Gain on sale of fixed assets                             | *2       | 6                                |       | 16                               |       | 16                                    |       |
| 2 Gain on sale of investment securities                    |          | 38,411                           |       | 29,161                           |       | 29,161                                |       |
| 3 Reversal of allowances for doubtful accounts             |          | 10,925                           |       | 12,867                           |       | 4,472                                 |       |
| 4 Reversal of allowances for officers' retirement benefits |          | —                                |       | —                                |       | 3,059                                 |       |
| 5 Gain on transfer of business                             | *3       | 6,616                            | 0.1   | —                                | 0.1   | —                                     | 0.1   |
| VII Extraordinary loss                                     |          |                                  |       |                                  |       |                                       |       |
| 1 Loss on sales of fixed assets                            | *4       | 161                              |       | —                                |       | —                                     |       |
| 2 Loss on disposal of fixed assets                         | *5       | 53,789                           |       | 3,521                            |       | 9,080                                 |       |
| 3 Loss on sale of investment securities                    |          | —                                |       | 314                              |       | 314                                   |       |
| 4 Loss on valuation of investment securities               |          | 3,117                            |       | 11,109                           |       | 11,109                                |       |
| 5 Restructuring expense                                    | *6       | 9,565                            |       | —                                |       | —                                     |       |
| 6 Penalty  | *7       | —                                |       | —                                |       | 18,000                                |       |
| 7 Loss on insurance cancellation                           |          | 1,263                            |       | 7,188                            |       | 7,188                                 |       |
| 8 Consolidated adjustable accounts                         |          | 524,786                          | 1.2   | 317,708                          | 1.0   | 317,708                               | 0.7   |
| Income before income taxes and minority interests          |          | 1,973,761                        | 4.0   | 1,863,977                        | 5.3   | 2,966,173                             | 6.0   |
| Corporate, residential and enterprise taxes                |          | 1,058,118                        |       | 847,864                          |       | 1,372,254                             |       |
| Corporate tax adjustment                                   |          | 28,550                           | 2.2   | 116,188                          | 2.8   | -27,051                               | 2.7   |
| Minority interests (or loss)                               |          | 72,861                           | 0.1   | 54,516                           | 0.1   | 109,063                               | 0.2   |
| Net income   |          | 814,232                          | 1.7   | 845,407                          | 2.4   | 1,511,906                             | 3.1   |

**(3) Consolidated Retained Surplus Statement for the Third Quarter**

(Thousands of yen)

|   |             | <b>October 1, 2004<br/>to June 30, 2005</b> |                  | October 1, 2003<br>to June 30, 2004 |           | October 1, 2003<br>to September 30, 2004 |           |
|---|-------------|---|------------------|-------------------------------------|-----------|--|-----------|
| Category  | Note<br>No. | <b>Amount</b>                               |                  | Amount                              |           | Amount                                   |           |
| <b>Capital surplus</b>                              |             |   |                  |                                     |           |  |           |
| I Capital surplus at beginning of period            |             |   | <b>3,018,338</b> |                                     | 2,514,473 |  | 2,514,473 |
| II Increase in capital surplus                      |             |   |                  |                                     |           |  |           |
| 1 New stock issuance                                |             |   |                  | 178,245                             |           | 178,245                                  |           |
| 2 Issuance of shares in connection with acquisition |             |   |                  | 325,620                             | 503,865   | 325,620                                  | 503,865   |
| III Capital surplus at end of period                |             |   | <b>3,018,338</b> |                                     | 3,018,338 |  | 3,018,338 |
| <b>Retained surplus</b>                             |             |   |                  |                                     |           |  |           |
| I Retained surplus at beginning of period           |             |   | <b>4,465,903</b> |                                     | 3,264,994 |  | 3,264,994 |
| II Increase in retained surplus                     |             |   |                  |                                     |           |  |           |
| 1 Net income  |             | <b>814,232</b>                              | <b>814,232</b>   | 845,407                             | 845,407   | 1,511,906                                | 1,511,906 |
| III Decrease in retained surplus                    |             |   |                  |                                     |           |  |           |
| 1 Dividends paid                                    |             | <b>546,624</b>                              | <b>546,624</b>   | 310,998                             | 310,998   | 310,998                                  | 310,998   |
| IV Retained surplus at end of period                |             |   | <b>4,733,511</b> |                                     | 3,799,403 |  | 4,465,902 |

**(4) Consolidated Cash Flows Statement for the Third Quarter**

(Thousands of yen)

|  |             | <b>October 1, 2004<br/>to June 30, 2005</b> | October 1, 2003<br>to June 30, 2004 | October 1, 2003<br>to September 30, 2004 |
|--|-------------|---|-------------------------------------|--|
| Category   | Note<br>No. | Amount                                      | Amount                              | Amount                                   |
| I Cash flows from operating activities                               |             |   |                                     |  |
| 1 Income before income taxes and minority interests                  |             | <b>1,973,761</b>                            | 1,863,977                           | 2,966,173                                |
| 2 Depreciation and amortization                                      |             | <b>260,766</b>                              | 212,433                             | 298,989                                  |
| 3 Increase (decrease) in allowance for doubtful accounts             |             | <b>37,700</b>                               | -13,495                             | -11,040                                  |
| 4 Increase (decrease) in allowance for bonuses                       |             | <b>-126,194</b>                             | -185,367                            | 65,185                                   |
| 5 Increase in allowance for employee retirement benefits             |             | <b>47,317</b>                               | 35,280                              | 1,765                                    |
| 6 Increase (decrease) in allowance for officers' retirement benefits |             |   | 989                                 | -1,739                                   |
| 7 Interest and dividend income                                       |             | <b>-7,698</b>                               | -9,286                              | -10,088                                  |
| 8 Interest expenses  |             | <b>22,692</b>                               | 24,083                              | 32,293                                   |
| 9 Gain on sale of fixed assets                                       |             | <b>-6</b>                                   | -16                                 | -16                                      |
| 10 Loss on disposal of fixed assets                                  |             | <b>53,789</b>                               | 3,521                               | 9,080                                    |
| 11 Loss on sales of fixed assets                                     |             | <b>161</b>                                  |                                     |  |
| 12 New stock issue expenses and amortization of discount on bonds    |             |   | 6,078                               | 8,074                                    |
| 13 Profit on investment in anonymous partnerships                    |             | <b>-22,411</b>                              | -33,004                             | -40,166                                  |
| 14 Gain on sale of investment securities                             |             | <b>-38,411</b>                              | -29,161                             | -29,161                                  |
| 15 Loss on valuation of investment securities                        |             | <b>3,117</b>                                | 11,109                              | 11,109                                   |
| 16 Gain on transfer of business                                      |             | <b>-6,616</b>                               |                                     |  |
| 17 Restructuring expense   |             | <b>9,565</b>                                |                                     |  |
| 18 Amortization of goodwill  |             | <b>6,059</b>                                | 6,388                               | 8,517                                    |
| 19 Amortization of consolidated adjustment accounts                  |             | <b>550,663</b>                              | 319,040                             | 296,471                                  |
| 20 Equity in earnings of affiliates                                  |             | <b>-9,081</b>                               | -1,009                              | -1,754                                   |
| 21 Increase in trade receivable                                      |             | <b>-523,195</b>                             | -522,354                            | -1,540,817                               |
| 22 Increase (decrease) in inventories                                |             | <b>11,319</b>                               | -9,669                              | -2,134                                   |
| 23 Increase (decrease) in trade payable                              |             | <b>54,839</b>                               | 162,257                             | -73,902                                  |
| 24 Increase (decrease) in insurance reserve fund                     |             | <b>8,172</b>                                | -186,514                            | -277,542                                 |
| 25 Other   |             | <b>-329,365</b>                             | -150,660                            | 184,676                                  |
| Subtotal   |             | <b>1,976,940</b>                            | 1,504,620                           | 1,893,975                                |
| 26 Interest and dividend received                                    |             | <b>7,698</b>                                | 8,825                               | 9,020                                    |
| 27 Interest paid   |             | <b>-22,222</b>                              | -23,780                             | -32,161                                  |
| 28 Income taxes paid   |             | <b>-1,405,535</b>                           | -1,866,726                          | -1,875,846                               |
| Net cash provided by (used in) operating activities                  |             | <b>556,882</b>                              | -377,060                            | -5,012                                   |

|   |             | <b>October 1, 2004<br/>to June 30, 2005</b> | October 1, 2003<br>to June 30, 2004 | October 1, 2003<br>to September 30, 2004 |
|---|-------------|---|-------------------------------------|--|
| Category  | Note<br>No. | Amount                                      | Amount                              | Amount                                   |
| II Cash flows from investing activities   |             |   |                                     |  |
| 1 Purchase of time deposits   |             | <b>-9,003</b>                               | -13,410                             | -16,810                                  |
| 2 Proceeds from refund of time deposits   |             | <b>14,013</b>                               |                                     | 11,000                                   |
| 3 Purchase of acquisition of securities   |             |   | -298,540                            | -298,540                                 |
| 4 Proceeds from sales of securities   |             |   | 300,000                             | 600,000                                  |
| 5 Purchase of tangible fixed assets   |             | <b>-333,281</b>                             | -225,780                            | -398,404                                 |
| 6 Proceeds from sales of tangible fixed assets  |             | <b>976</b>                                  | 65,021                              | 65,021                                   |
| 7 Purchase of intangible fixed assets   |             | <b>-90,238</b>                              | -172,634                            | -298,383                                 |
| 8 Proceeds from sales of intangible fixed assets  |             |   | 6,221                               | 6,221                                    |
| 9 Proceeds from transfer of business  |             | <b>26,024</b>                               |                                     |  |
| 10 Purchase of acquisition of investment securities   |             | <b>-22,000</b>                              | -4,550                              | -14,550                                  |
| 11 Proceeds from sales of investment securities   |             | <b>43,313</b>                               | 52,081                              | 52,081                                   |
| 12 Purchase of shares in subsidiary   |             |   | -1,400                              | -1,400                                   |
| 13 Advanced for loans receivable  |             | <b>-204,350</b>                             | -36,679                             | -40,379                                  |
| 14 Collection on loans receivable   |             | <b>3,607</b>                                | 37,696                              | 39,220                                   |
| 15 Proceeds from the acquisition of the shares of newly consolidated subsidiaries subject to change in scope of consolidation | *2          | <b>10,000</b>                               | 221,201                             | 221,098                                  |
| 16 Payments for the acquisition of the shares of newly consolidated subsidiaries subject to change in scope of consolidation  | *2          | <b>-421,787</b>                             |                                     | —  |
| 17 Other  |             |   | -10                                 | -10                                      |
| Net cash provided by (used in) investing activities   |             | <b>-982,724</b>                             | -70,783                             | -73,835                                  |
| III Cash flows from financing activities  |             |   |                                     |  |
| 1 Increase (decrease) in short-term borrowings  |             | <b>1,410,632</b>                            | 1,245,034                           | 1,200,136                                |
| 2 Repayments of long-term debt  |             | <b>-110,646</b>                             | -206,995                            | -270,914                                 |
| 3 Expenditure on redemption of corporate bonds  |             |   | -9,900                              | -9,900                                   |
| 4 Issuance of common stock  |             |   | 349,500                             | 349,500                                  |
| 5 Payments of dividends   |             | <b>-546,000</b>                             | -310,344                            | -309,703                                 |
| 6 Payments of dividends to minority shareholders  |             | <b>-8,000</b>                               | -8,000                              | -8,000                                   |
| 7 Other   |             | <b>-12,133</b>                              | -39,150                             | 65,804                                   |
| Net cash provided by (used in) financing activities   |             | <b>733,853</b>                              | 1,020,143                           | 1,016,923                                |
| IV Exchange gain/loss on cash and cash equivalents  |             | <b>-8</b>                                   | 8                                   | 24                                       |
| V Net increase (decrease) in cash and cash equivalents  |             | <b>308,002</b>                              | 572,308                             | 938,100                                  |
| VI Cash and cash equivalents at beginning of period   |             | <b>6,088,995</b>                            | 5,150,894                           | 5,150,894                                |
| VII Cash and cash equivalents at end of period  | *1          | <b>6,396,997</b>                            | 5,723,203                           | 6,088,994                                |

### Significant Accounting Policies in the Preparation of the Third Quarter Financial Statements

| Item   | Oct. 1, 2004 Jun. 30, 2005   | Oct. 1, 2003 Jun. 30, 2004  | Oct. 1, 2003 Sep. 30, 2004  |
|--|--|---|---|
| 1. Matters concerning the scope of consolidation           | <p>The accompanying financial statements include the accounts of the parent company and all eleven of its consolidated subsidiaries.<br/>Fullcast Office Support Co., Ltd.<br/>Fullcast Technology Co., Ltd.<br/>Fullcast Sports Co., Ltd.<br/>Fullcast Factory Co., Ltd.<br/>Fullcast Central Co., Ltd.<br/>Apayours Co., Ltd.<br/>Fullcast Telemarketing Co., Ltd.<br/>Fullcast Finance Co., Ltd.<br/>Amuse Cast Co., Ltd.<br/>Human Resources Research Institute, Inc.<br/>Human Resources Business Academy, Inc.</p> <p>Fullcast Finance Co., Ltd. was newly formed as of October 1, 2004 in the current consolidated third quarter, it is included in the scope of consolidation.</p> <p>Since Amuse Cast Co., Ltd. has become a fully consolidated subsidiary through stock acquisition as of October 1, 2004 in the third quarter of the current fiscal year, it is included in the scope of consolidation from the same day being taken as the reference date.</p> <p>Since Human Resources Research Institute, Inc. and Human Resources Business Academy, Inc. became a wholly owned subsidiary through stock acquisition effective January 27, 2005, they are included in the consolidation with the deemed acquisition date as the end of the first half of the consolidated fiscal year in review.</p> | <p>The accompanying financial statements include the accounts of the parent company and all six of its consolidated subsidiaries.<br/>Fullcast Office Support Co., Ltd.<br/>Fullcast Technology Co., Ltd.<br/>Fullcast Sports Co., Ltd.<br/>Fullcast Factory Co., Ltd.<br/>Fullcast Central Co., Ltd.<br/>Apayours Co., Ltd.</p> <p>Since Apayours Co., Ltd. has become a fully consolidated subsidiary through equity swap as of June 1, 2004 in the current consolidated third quarter, it is included in the scope of consolidation from the same day being taken as the reference date.</p> | <p>The accompanying financial statements include the accounts of the parent company and all seven of its consolidated subsidiaries.<br/>Fullcast Office Support Co., Ltd.<br/>Fullcast Technology Co., Ltd.<br/>Fullcast Sports Co., Ltd.<br/>Fullcast Factory Co., Ltd.<br/>Fullcast Central Co., Ltd.<br/>Apayours Co., Ltd.<br/>Fullcast Telemarketing Co., Ltd.</p> <p>Since Apayours Co., Ltd. has become a fully consolidated subsidiary through equity swap as of June 1, 2004 in the current fiscal year, it is included in the scope of consolidation from the same day being taken as the reference date.</p> <p>Fullcast Telemarketing Co., Ltd. was newly formed as of September 15, 2004, which is included in the scope of consolidation.</p> |
| 2. Matters concerning the application of the equity method | <p>(1) The accompanying financial statements include the accounts of the following affiliate accounted for by the equity method.<br/>Neo Career Inc.</p>   | <p>(1) The accompanying financial statements include the accounts of the following affiliate accounted for by the equity method.<br/>(Equity methods are applied to all affiliates)<br/>Neo Career Inc.</p>   | <p>(1) The accompanying financial statements include the accounts of the following affiliate accounted for by the equity method.<br/>Sama as on the left.</p>   |

| Item   | Oct. 1, 2004 Jun. 30, 2005  | Oct. 1, 2003 Jun. 30, 2004  | Oct. 1, 2003 Sep. 30, 2004  |                         |                    |        |  |
|--|---|---|---|-------------------------|--------------------|--------|--|
|  | (2) Of those affiliates to which the equity method is not applied, the name of the main affiliate is as follows:<br>Arbeit.jp, Inc.<br>The affiliates are not accounted for by the equity method because the impact on consolidated net profit/loss, consolidated retained earnings, etc. is minimal and the overall importance is minor for the first half of the consolidated fiscal year in review.  | (2)   | (2)   |                         |                    |        |  |
| 3. Matters concerning settlement date of consolidated subsidiaries | The third quarter settlement date of the consolidated subsidiaries are the same as the third quarter settlement date of the Company. The account settlement dates of Human Resources Business Academy, Inc. and Human Resources Research Institute, Inc. have been changed to September 30 at their extraordinary shareholders' meetings held on March 16, 2005 and April 1, 2005, respectively.  | The followings are newly consolidated subsidiaries whose third quarter closing date does not coincide with that of the Company.<br><br><table border="1"> <thead> <tr> <th>Company name</th> <th>Account settlement date</th> </tr> </thead> <tbody> <tr> <td>Apayours Co., Ltd.</td> <td>May 31</td> </tr> </tbody> </table> Consolidated financial statements are based on those temporarily closed pursuant to the final settlement of accounts as of the consolidated account settlement date.<br>For your reference, at the general shareholders' meeting held on July 29, 2004, our account settlement date has been changed to September 30. | Company name  | Account settlement date | Apayours Co., Ltd. | May 31 | The fiscal year settlement date of the consolidated subsidiaries are the same as the settlement date of the Company. |
| Company name   | Account settlement date   |   |   |                         |                    |        |  |
| Apayours Co., Ltd.   | May 31  |   |   |                         |                    |        |  |
| 4. Matters concerning significant accounting policies              | (1) Valuation criteria and methods for principal assets<br>a. Securities<br>Other securities<br><i>Securities with market quotations</i><br>Other securities that have market value are carried at fair value on the third quarter settlement date. (Unrealized holding gain or loss is included in shareholders' equity. The cost of securities sold is determined by the weighted-average method.)<br><i>Securities without market quotations</i><br>Securities without market quotations are stated at cost, cost being determined by the weighted-average method.<br>b. Derivatives<br>Market value method. | (1) Valuation criteria and methods for principal assets<br>a. Securities<br>Other securities<br><i>Securities with market quotations</i><br>Same as on the left.<br><br><i>Securities without market quotations</i><br>Same as on the left.<br>b. Derivatives<br>Same as on the left.   | (1) Valuation criteria and methods for principal assets<br>a. Securities<br>Other securities<br><i>Securities with market quotations</i><br>Other securities that have market value are carried at fair value on the fiscal year settlement date. (Unrealized holding gain or loss is included in shareholders' equity. The cost of securities sold is determined by the weighted-average method.)<br><i>Securities without market quotations</i><br>Same as on the left.<br>b. Derivatives<br>Same as on the left. |                         |                    |        |  |



| Item                     | Oct. 1, 2004   | Jun. 30, 2005            | Oct. 1, 2003 | Jun. 30, 2004          | Oct. 1, 2003 | Sep. 30, 2004          |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
|--------------------------|--|--------------------------|--------------|------------------------|--------------|------------------------|------------|--|---|--------------------------|------------|------------------------|------------|------------------------|------------|--|--|--------------------------|------------|------------------------|------------|------------------------|------------|
|                          | <p>c. Inventories</p> <p><i>Raw materials and supplies</i><br/>Raw materials and supplies are stated at cost determined primarily by the first-in-first-out method.</p> <p><i>Work in process</i><br/>Work in process is stated at cost, cost being determined by the specific identification method.</p> <p>(2) Depreciation method for major depreciable assets</p> <p>a. Tangible fixed assets<br/>Declining-balance method<br/>Depreciation on buildings (excluding furniture and fixtures) acquired on or after April 1, 1998 is computed using the straight-line method. The useful life of principal assets is as follows:</p> <table style="margin-left: 40px;"> <tr> <td>Buildings and structures</td> <td>3-56 years</td> </tr> <tr> <td>Machinery and vehicles</td> <td>2-10 years</td> </tr> <tr> <td>Furniture and fixtures</td> <td>3-20 years</td> </tr> </table> <p>b. Intangible fixed assets<br/>Straight-line method<br/>The development costs of software intended for internal use are amortized over an expected useful life of 3-5 years by the straight-line method. As for software intended for commercial use, whichever larger amount is given, amortized value based upon estimated sales over an expected effective life of 3 years, or equated amortized value based upon the remaining marketable life.</p> <p>(3) Deferred assets</p> | Buildings and structures | 3-56 years   | Machinery and vehicles | 2-10 years   | Furniture and fixtures | 3-20 years |  | <p>c. Inventories</p> <p><i>Raw materials and supplies</i><br/>Same as on the left.</p> <p><i>Work in process</i><br/>Same as on the left.</p> <p>(2) Depreciation method for major depreciable assets</p> <p>a. Tangible fixed assets<br/>Same as on the left.</p> <p>The useful life of principal assets is as follows:</p> <table style="margin-left: 40px;"> <tr> <td>Buildings and structures</td> <td>3-56 years</td> </tr> <tr> <td>Machinery and vehicles</td> <td>2-10 years</td> </tr> <tr> <td>Furniture and fixtures</td> <td>2-15 years</td> </tr> </table> <p>b. Intangible fixed assets<br/>Same as on the left.</p> <p>(3) Deferred assets</p> <p><i>New stock issue expenses</i><br/>Expensed as accrued.</p> <p><i>Discount on bond</i><br/>Discount on bond is amortized using the straight-line method in accordance with the provisions of the Commercial Code of Japan.</p> | Buildings and structures | 3-56 years | Machinery and vehicles | 2-10 years | Furniture and fixtures | 2-15 years |  | <p>c. Inventories</p> <p><i>Raw materials and supplies</i><br/>Same as on the left.</p> <p><i>Work in process</i><br/>Same as on the left.</p> <p>(2) Depreciation method for major depreciable assets</p> <p>a. Tangible fixed assets<br/>Same as on the left.</p> <p>The useful life of principal assets is as follows:</p> <table style="margin-left: 40px;"> <tr> <td>Buildings and structures</td> <td>3-56 years</td> </tr> <tr> <td>Machinery and vehicles</td> <td>2-10 years</td> </tr> <tr> <td>Furniture and fixtures</td> <td>3-15 years</td> </tr> </table> <p>b. Intangible fixed assets<br/>Same as on the left.</p> <p>(3) Deferred assets</p> <p><i>New stock issue expenses</i><br/>Same as on the left.</p> <p><i>Discount on bond</i><br/>Same as on the left.</p> | Buildings and structures | 3-56 years | Machinery and vehicles | 2-10 years | Furniture and fixtures | 3-15 years |
| Buildings and structures | 3-56 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
| Machinery and vehicles   | 2-10 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
| Furniture and fixtures   | 3-20 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
| Buildings and structures | 3-56 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
| Machinery and vehicles   | 2-10 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
| Furniture and fixtures   | 2-15 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
| Buildings and structures | 3-56 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
| Machinery and vehicles   | 2-10 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |
| Furniture and fixtures   | 3-15 years   |                          |              |                        |              |                        |            |  |   |                          |            |                        |            |                        |            |  |  |                          |            |                        |            |                        |            |

| Item | Oct. 1, 2004 Jun. 30, 2005   | Oct. 1, 2003 Jun. 30, 2004  | Oct. 1, 2003 Sep. 30, 2004  |
|------|--|---|---|
|      | <p>(4) Recognition of significant allowances</p> <p>a. Allowance for doubtful accounts<br/>To prepare for credit losses on accounts receivable and loans receivable etc., allowances equal to the estimated amount of uncollectible receivables are provided for general receivables based on the historical write-off ratio, and bad receivables based on case-by-case determination of collectibility.</p> <p>b. Accrued bonuses<br/>As a means of providing for bonus obligations, the Company designates in the reserve account an amount accrued for the third quarter among the estimated amount for the fiscal year.</p> <p>c. Allowance for employee retirement benefits<br/>To provide for accrued employees' retirement benefits, the Company and part of its consolidated affiliates provide an allowance in the amount deemed to have accrued at the end of the third quarter mainly based on projected benefit obligations and pension assets at the end of the third quarter. Actuarial differences are primarily amortized in the fiscal year in which they are recognized.</p> <p>d. Allowance for officers' retirement benefits</p> | <p>(4) Recognition of significant allowances</p> <p>a. Allowance for doubtful accounts<br/>Same as on the left.</p> <p>b. Accrued bonuses<br/>Same as on the left.</p> <p>c. Allowance for employee retirement benefits<br/>Same as on the left.</p> <p>d. Allowance for officers' retirement benefits<br/>To provide for accrued officers' severance benefits, the Company and certain consolidated subsidiaries provide an allowance for the aggregate amount payable at the end of the third quarter pursuant to the Company's rules on officers' retirement benefits.</p> | <p>(4) Recognition of significant allowances</p> <p>a. Allowance for doubtful accounts<br/>Same as on the left.</p> <p>b. Accrued bonuses<br/>As a means of providing for bonus obligations, the Company designates in the reserve account an estimated amount based on the actual bonus expense for the accounting period.</p> <p>c. Allowance for employee retirement benefits<br/>To provide for accrued employees' retirement benefits, the Company and part of its consolidated affiliates provide an allowance in the amount deemed to have accrued at the end of the fiscal year based on projected benefit obligations and pension assets at the end of the fiscal year. Actuarial differences are primarily amortized in the fiscal year in which they are recognized.</p> <p>d. Allowance for officers' retirement benefits</p> |

| Item | Oct. 1, 2004  | Jun. 30, 2005 | Oct. 1, 2003   | Jun. 30, 2004 | Oct. 1, 2003   | Sep. 30, 2004  |
|------|---|---------------|--|---------------|--|--|
|      |   |               |  |               |  | <p>(Additional information)<br/>As for one of the consolidated affiliates, to provide for accrued officers' severance benefits, the Company provides an allowance for the aggregate amount payable at the end of the fiscal year pursuant to the Company's rules on officers' retirement benefits. However, the board of directors decided to abolish this officers' retirement benefit program on September 28, 2004. In the wake of this decision, the unused balance of this term of the balance of the officers' retirement benefit allowance at end of this consolidated fiscal year of ¥3,059 thousand was withdrawn to be included in extraordinary income.</p> |
|      | <p>(5) Translation of significant foreign currency-denominated assets and liabilities<br/>Foreign currency-denominated monetary assets and liabilities are translated into yen at the exchange rate in effect on the third quarter settlement date. Translation gain or loss is accounted as profit or loss.</p>                                      |               | <p>(5) Translation of significant foreign currency-denominated assets and liabilities<br/>Same as on the left.</p> |               | <p>(5) Translation of significant foreign currency-denominated assets and liabilities<br/>Foreign currency-denominated monetary assets and liabilities are translated into yen at the exchange rate in effect on the fiscal year settlement date. Translation gain or loss is accounted as profit or loss.</p> |  |
|      | <p>(6) Accounting for leases<br/>Finance leases other than those which are deemed to transfer the ownership of the leased assets to the lessees, are accounted for by the method similar to that applicable to ordinary operating leases.</p>   |               | <p>(6) Accounting for leases<br/>Same as on the left.</p>  |               | <p>(6) Accounting for leases<br/>Same as on the left.</p>  |  |
|      | <p>(7) Accounting for major hedges<br/>a. Hedge accounting method<br/>The company applies the deferred accounting method. Interest rate swap transactions that qualify for special treatment under Note 14 of the "Opinion Concerning Establishment of Accounting Standards for Financial Instruments" are accounted for by the short-cut method.</p> |               | <p>(7) Accounting for major hedges<br/>a. Hedge accounting method<br/>Same as on the left.</p>                     |               | <p>(7) Accounting for major hedges<br/>a. Hedge accounting method<br/>Same as on the left.</p>   |  |

| Item  | Oct. 1, 2004 Jun. 30, 2005   | Oct. 1, 2003 Jun. 30, 2004   | Oct. 1, 2003 Sep. 30, 2004   |
|---|--|--|--|
|   | <p>b. Hedge method and transactions</p> <p>The hedge method and risk hedge are as follows:</p> <p><i>Hedge method:</i><br/>Interest rate swap</p> <p><i>Risk hedged:</i><br/>Interests on borrowings</p> <p>c. Hedging policy</p> <p>The Company uses hedge transactions to reduce interest rate risk. The responsible division executes all the derivative transactions the company enters into. Internal audit executive checks the procedures and ascertains the adequacy of individual derivative transactions.</p> <p>d. Evaluation of hedge effectiveness</p> <p><i>Interest rate swap transactions</i><br/>In principle, the Company assesses the effectiveness of individual hedge transactions at the end of consolidated fiscal year (including interim periods). The Company does not assess the effectiveness of a hedge transaction if there is a high correlation (principal, interest rate, period etc.) and high degree of effectiveness between the hedging instrument and the risk hedged.</p> <p>(8) Other significant accounting policies in the preparation of consolidated financial statements for the third quarter</p> <p><i>Accounting for consumption taxes</i><br/>All amounts stated are exclusive of national consumption tax and local consumption tax.</p> | <p>b. Hedge method and transactions</p> <p>Same as on the left.</p> <p>c. Hedging policy</p> <p>Same as on the left.</p> <p>d. Evaluation of hedge effectiveness</p> <p><i>Interest rate swap transactions</i><br/>Same as on the left.</p> <p>(8) Other significant accounting policies in the preparation of consolidated financial statements for the third quarter</p> <p><i>Accounting for consumption taxes</i><br/>Same as on the left.</p> | <p>b. Hedge method and transactions</p> <p>Same as on the left.</p> <p>c. Hedging policy</p> <p>Same as on the left.</p> <p>d. Evaluation of hedge effectiveness</p> <p><i>Interest rate swap transactions</i><br/>Same as on the left.</p> <p>(8) Other significant accounting policies in the preparation of consolidated financial statements</p> <p><i>Accounting for consumption taxes</i><br/>Same as on the left.</p> |
| 5. Scope of cash and cash equivalents on the third quarter consolidated cash flows statements | They consists of vault cash, deposits that can be withdrawn on demand, and short-term investments, with original maturities of three months or less, that are readily convertible to known amounts of cash and present insignificant risk of change in value.  | Same as on the left.   | Same as on the left.   |

**Reclassifications**

| Item  | October 1, 2004 – June 30, 2005 | October 1, 2003 – June 30, 2004   |
|---|---------------------------------|---|
| Accrued expenses payable                    |                                 | <p>“Accrued expenses payable,” reported as a component of “Other” in current liabilities by the end of the third quarter of the previous consolidated fiscal year, is reclassified and listed separately as from the end of the third quarter of the current consolidated fiscal year, given that the amount of “Accrued expenses payable” exceeds 5% of the total of liabilities, minority interest and capital. The “Accrued expenses payable” for the end of the third quarter of the previous consolidated fiscal year was ¥556,011 thousand.</p>                             |
| Proceeds from sale of investment securities |                                 | <p>“Proceeds from sale of investment securities,” reported as a component of “Other” in cash flows from operating activities in the third quarter of the previous consolidated fiscal year, is reclassified and listed separately as from the third quarter of the current consolidated fiscal year, given that the amount of “Proceeds from sale of investment securities” has increased materiality of impact on consolidated financial statements. The “Proceeds from sale of investment securities” for the third quarter of the previous fiscal year were ¥284 thousand.</p> |
| Increase in insurance reserve fund          |                                 | <p>“Increase in insurance reserve fund,” reported as a component of “Other” in cash flows from operating activities in the third quarter of the previous consolidated fiscal year, is reclassified and listed separately as from the third quarter of the current consolidated fiscal year, given that the amount of “Increase in insurance reserve fund” has increased materiality of impact on consolidated financial statements. The “Increase in insurance reserve fund” for the third quarter of the previous fiscal year was ¥79,680 thousand.</p>                          |

## Notes on Financial Statements

## Notes on consolidated balance sheet for the third quarter

(Thousands of yen)

| As of June 30, 2005  | As of June 30, 2004   | As of September 30, 2004  |
|--|---|---|
| *1. Assets pledged as collateral<br>Assets pledged as collateral were as follows:  | *1. Assets pledged as collateral<br>Assets pledged as collateral were as follows:   | *1. Assets pledged as collateral<br>Assets pledged as collateral were as follows:   |
| Buildings and structures 225,369   | Buildings and structures 235,354  | Buildings and structures 232,775  |
| Land 606,469   | Land 606,469  | Land 606,469  |
| Total 831,838  | Total 841,823   | Total 839,244   |
| Liabilities corresponding to assets pledged as collateral:   | Liabilities corresponding to assets pledged as collateral:  | Liabilities corresponding to assets pledged as collateral:  |
| Short-term borrowings 1,750,000  | Short-term borrowings 1,100,000   | Short-term borrowings 1,000,000   |
| Long-term debt 266,660   | Long-term debt 342,228  | Long-term debt 323,336  |
| [Current portion of long-term debt] [75,568]   | [Current portion of long-term debt] [75,568]  | [Current portion of long-term debt] [75,568]  |
| Total 2,016,660  | Total 1,442,228   | Total 1,323,336   |
| *2.  | *2.   | *2. Non-consolidated subsidiary and affiliate stock includes the following:<br>Investment securities 11,545<br>These include advances on stock subscription of 10,000 thousands yen for Fullcast Finance Co., Ltd. formed on October 1, 2004.                                       |
| *3. The Company and one of its consolidated subsidiaries signed an agreement for overdraft with eleven banks to procure operating capital efficiently.<br>The balance of borrowing involved in the agreement for overdraft at the end of this third quarter is as follows: | *3. The Company and one of its consolidated subsidiaries signed an agreement for overdraft with eight banks to procure operating capital efficiently.<br>The balance of borrowing involved in the agreement for overdraft at the end of this third quarter is as follows: | *3. The Company and one of its consolidated subsidiaries signed an agreement for overdraft with nine banks to procure operating capital efficiently.<br>The balance of borrowing involved in the agreement for overdraft at the end of this consolidated fiscal year is as follows: |
| Limit of overdraft account 12,250,000  | Limit of overdraft account 6,300,000  | Limit of overdraft account 7,600,000  |
| Borrowing 3,583,267  | Borrowing 1,800,000   | Borrowing 2,100,136   |
| Balance 8,666,733  | Balance 4,500,000   | Balance 5,499,864   |

## Notes on consolidated profit and loss statement for the third quarter

(Thousands of yen)

| Oct. 1, 2004  | Jun. 30, 2005 | Oct. 1, 2003   | Jun. 30, 2004 | Oct. 1, 2003  | Sep. 30, 2004 |
|---|---------------|--|---------------|---|---------------|
| *1. Significant components of selling, general and administrative expenses  |               | *1. Significant components of selling, general and administrative expenses |               | *1. Significant components of selling, general and administrative expenses        |               |
| Salaries and wages  | 3,322,250     | Salaries and wages   | 2,303,743     | Salaries and wages  | 3,180,239     |
| Miscellaneous wages   | 1,732,832     | Miscellaneous wages  | 1,195,347     | Miscellaneous wages   | 1,726,542     |
| Legal welfare   | 514,957       | Legal welfare  | 330,264       | Legal welfare   | 463,982       |
| Provision of accrued bonuses  | 244,888       | Provision of accrued bonuses   | 155,876       | Provision of accrued bonuses  | 304,153       |
| Retirement benefit expenses   | 111,538       | Retirement benefit expenses  | 117,753       | Retirement benefit expenses   | 109,832       |
| Communications expenses   | 544,685       | Provision of allowance for officers' retirement benefit                    | 989           | Provision of allowance for officers' retirement benefit                           | 1,320         |
| Advertisement and sales promotion   | 177,781       | Communications expenses  | 346,495       | Communications expenses   | 500,667       |
| Travel and transportation   | 525,485       | Advertisement and sales promotion  | 102,462       | Advertisement and sales promotion   | 130,708       |
| Rents   | 1,039,302     | Travel and transportation  | 381,177       | Travel and transportation   | 542,508       |
| Depreciation and amortization   | 237,904       | Rents  | 648,097       | Rents   | 929,571       |
| Recruitment expense   | 869,888       | Depreciation and amortization  | 184,263       | Depreciation and amortization   | 261,935       |
| Provision of allowance for doubtful accounts  | 57,770        | Recruitment expense  | 564,080       | Recruitment expense   | 805,326       |
|   |               | Provision of allowance for doubtful accounts                               | 26,280        | Provision of allowance for doubtful accounts                                      | 29,713        |
| *2. Significant components of gain on sale of fixed assets  |               | *2. Significant components of gain on sale of fixed assets                 |               | *2. Significant components of gain on sale of fixed assets                        |               |
| Furniture and fixtures  | 6             | Furniture and fixtures   | 16            | Furniture and fixtures  | 16            |
| *3. Gain on sale of business resulted from the sale of the process board business and personnel expenses and others expected to incur as software, unamortized balance of business rights and business are transferred were deducted. |               | *3.  |               | *3.   |               |
| *4. Significant components of loss on sales of fixed assets   |               | *4.  |               | *4.   |               |
| Machinery and vehicles  | 161           |  |               |   |               |
| *5. Significant components of loss on disposal of fixed assets  |               | *5. Significant components of loss on disposal of fixed assets             |               | *5. Significant components of loss on disposal of fixed assets                    |               |
| Buildings and structures  | 866           | Buildings and structures   | 342           | Buildings and structures  | 585           |
| Machinery and vehicles  | 600           | Machinery and vehicles   | 799           | Machinery and vehicles  | 843           |
| Furniture and fixtures  | 1,942         | Furniture and fixtures   | 2,380         | Furniture and fixtures  | 3,152         |
| Software  | 50,381        | Total  | 3,521         | Software  | 4,500         |
| Total   | 53,789        |  |               | Total   | 9,080         |
| *6. Restructuring expenses are in connection with the loss incurred in partial curtailment of the outsourced software development business, mainly, in the sales of software and other products.                                      |               | *6.  |               | *6.   |               |
| *7.   |               | *7.  |               | *7. Penalty on a change in the contract period of management consignment contract |               |





| Oct. 1, 2004   | Jun. 30, 2005  | Oct. 1, 2003 | Jun. 30, 2004 | Oct. 1, 2003 | Sep. 30, 2004 |
|--|----------------|--------------|---------------|--------------|---------------|
| The following shows a breakdown of assets and liabilities at the start of consolidation of Human Resources Research Institute, Inc. and Human Resources Business Academy, Inc. through stock acquisition and the relation with net expenditure for acquisition of the company. |                |              |               |              |               |
| Current assets   | 681,408        |              |               |              |               |
| Fixed assets   | 111,540        |              |               |              |               |
| Consolidation adjustments  | 524,786        |              |               |              |               |
| Current liabilities  | 554,574        |              |               |              |               |
| <u>Fixed liabilities</u>   | <u>1,068</u>   |              |               |              |               |
| Acquisition price of the company's shares  | 762,092        |              |               |              |               |
| Cash and cash equivalents held by the company  | -357,556       |              |               |              |               |
| <u>Net expenditure for acquisition of the company</u>  | <u>404,536</u> |              |               |              |               |

**Securities**

Third quarter of the current consolidated fiscal year (as of June 30, 2005)

## Securities

## 1. Securities with market quotations classified as "Other"

(Thousands of yen)

| Category                  | As of June 30, 2005 |                |                      |
|---------------------------|---------------------|----------------|----------------------|
|                           | Acquisition cost    | Carrying value | Unrealized gain/loss |
| (1) Equity securities     | 422,928             | 830,479        | 407,551              |
| (2) Debt securities       |                     |                |                      |
| JGB's and municipal bonds | —                   | —              | —                    |
| Corporate bonds           | —                   | —              | —                    |
| Other bonds               | —                   | —              | —                    |
| (3) Other securities      | —                   | —              | —                    |
| Total                     | 422,928             | 830,479        | 407,551              |

## 2. Securities without market quotations classified as "Other"

(Thousands of yen)

| Category                                   | Carrying value |
|--|----------------|
| Affiliate stock                            | 32,626         |
| Other securities without market quotations | 89,396         |

Note: The amount after adjustment for impairment is given in "Equity securities" on the consolidated balance sheet for the third quarter. The amount of impairment was 3,117 thousand yen.

Third quarter of the previous consolidated fiscal year (as of June 30, 2004)

## Securities

## 1. Securities with market quotations classified as "Other"

(Thousands of yen)

| Category                  | As of June 30, 2004 |                |                      |
|---------------------------|---------------------|----------------|----------------------|
|                           | Acquisition cost    | Carrying value | Unrealized gain/loss |
| (1) Equity securities     | 423,973             | 1,186,428      | 762,454              |
| (2) Debt securities       |                     |                |                      |
| JGB's and municipal bonds | —                   | —              | —                    |
| Corporate bonds           | —                   | —              | —                    |
| Other bonds               | —                   | —              | —                    |
| (3) Other securities      | —                   | —              | —                    |
| Total                     | 423,973             | 1,186,428      | 762,454              |

## 2. Securities without market quotations classified as “Other”

(Thousands of yen)

| Category  | Carrying value |
|---|----------------|
| Affiliate stock   | 10,800         |
| Other securities without market quotations (excluding OTC shares) | 86,369         |
| Free Financial Fund   | 200,014        |
| Money Management Fund   | 300,017        |
| Commercial paper  | 299,389        |

Note: The amount after adjustment for impairment is given in “Equity securities” on the consolidated balance sheet for the third quarter. The amount of impairment was 11,109 thousand yen.

## Previous consolidated fiscal year (As of September 30, 2004)

## Securities

## 1. Securities with market quotations classified as “Other”

(Thousands of yen)

| Category                  | As of September 30, 2004 |                |                      |
|---------------------------|--------------------------|----------------|----------------------|
|                           | Acquisition cost         | Carrying value | Unrealized gain/loss |
| (1) Equity securities     | 423,973                  | 794,058        | 370,084              |
| (2) Debt securities       |                          |                |                      |
| JGB's and municipal bonds | —                        | —              | —                    |
| Corporate bonds           | —                        | —              | —                    |
| Other bonds               | —                        | —              | —                    |
| (3) Other securities      | —                        | —              | —                    |
| Total                     | 423,973                  | 794,058        | 370,084              |

## 2. Securities without market quotations classified as “Other”

(Thousands of yen)

| Category  | Carrying value |
|---|----------------|
| Advances on subscription of subsidiary and affiliate stock        | 10,000         |
| Affiliate stock   | 11,545         |
| Other securities without market quotations (excluding OTC shares) | 86,369         |
| Free Financial Fund   | 200,016        |
| Money Management Fund   | 300,032        |

Note: The amount after adjustment for impairment is given in “Equity securities” on the consolidated balance sheet. The amount of impairment was 11,109 thousand yen.

**Segment Information**

## (1) Information on the business segments

Third quarter of the current consolidated fiscal year (October 1, 2004 – June 30, 2005)

(Thousands of yen)

|                                      | Spot Business | Factory Business | Technology Business | Other Businesses | Total      | Elimination or company total | Consolidated |
|--------------------------------------|---------------|------------------|---------------------|------------------|------------|------------------------------|--------------|
| Net sales and operating income       |               |                  |                     |                  |            |                              |              |
| Net sales                            |               |                  |                     |                  |            |                              |              |
| (1) Sales to external customers      | 32,198,230    | 10,319,247       | 5,446,306           | 1,008,808        | 48,972,590 |                              | 48,972,590   |
| (2) Inter-segment sales or transfers | 303,358       | 13,945           | 1,666               | 69,297           | 388,266    | -388,266                     |              |
| Total                                | 32,501,588    | 10,333,192       | 5,447,972           | 1,078,105        | 49,360,856 | -388,266                     | 48,972,590   |
| Operating expenses                   | 30,108,689    | 9,989,113        | 5,255,196           | 1,079,360        | 46,432,357 | 41,543                       | 46,473,900   |
| Operating income or loss             | 2,392,899     | 344,079          | 192,776             | -1,255           | 2,928,499  | -429,809                     | 2,498,690    |

Notes:

- The company's business activities are divided as given below for the purpose of internal management.
- Business segments
  - Spot Business: Short-term contractual workers services, short-term employee dispatching services
  - Factory Business: Contracted-out services for production line work, staffing services for production line work
  - Technology Business: Human resources contracting of technical staff, engineer dispatching services, data communication services
  - Other Businesses: Agency services for professional athletes, restaurant and bar management, call center management business, etc.
- Of the operating expenses during the consolidated third quarter accounting period, the amount of funds, which can not be allocated, included in the elimination or company total item is 478,157 thousand yen. It is mainly expenses associated with the administrative departments of the parent company's head office, such as Accounting.

Third quarter of the previous consolidated fiscal year (October 1, 2003 – June 30, 2004)

(Thousands of yen)

|                                      | Spot Business | Factory Business | Technology Business | Other Businesses | Total      | Elimination or company total | Consolidated |
|--------------------------------------|---------------|------------------|---------------------|------------------|------------|------------------------------|--------------|
| Net sales and operating income       |               |                  |                     |                  |            |                              |              |
| Net sales                            |               |                  |                     |                  |            |                              |              |
| (1) Sales to external customers      | 21,278,007    | 8,938,252        | 4,329,967           | 322,401          | 34,868,629 |                              | 34,868,629   |
| (2) Inter-segment sales or transfers | 254,089       | 30,117           | 49,333              | 13,396           | 346,938    | -346,938                     |              |
| Total                                | 21,532,097    | 8,968,370        | 4,379,301           | 335,798          | 35,215,567 | -346,938                     | 34,868,629   |
| Operating expenses                   | 19,455,091    | 8,596,774        | 4,237,874           | 384,066          | 32,673,806 | 40,191                       | 32,713,997   |
| Operating income or loss             | 2,077,006     | 371,595          | 141,427             | -48,268          | 2,541,760  | -387,129                     | 2,154,631    |

Notes:

- The company's business activities are divided as given below for the purpose of internal management.
- Business segments
  - Spot Business: Short-term contractual workers services, short-term employee dispatching services
  - Factory Business: Personnel outsourcing services for production line work
  - Technology Business: Human resources contracting of technical staff, engineer dispatching services, data communication services
  - Other Businesses: Agency services for professional athletes, and bar management
- Of the operating expenses during the consolidated third quarter accounting period, the amount of funds, which can not be allocated, included in the elimination or company total item is 407,352 thousand yen. It is mainly expenses associated with the administrative departments of the parent company's head office, such as Accounting.

Previous consolidated fiscal year (October 1, 2003 – September 30, 2004)

(Thousands of yen)

|                                      | Spot Business | Factory Business | Technology Business | Other Businesses | Total      | Elimination or company total | Consolidated |
|--------------------------------------|---------------|------------------|---------------------|------------------|------------|------------------------------|--------------|
| Net sales and operating income       |               |                  |                     |                  |            |                              |              |
| Net sales                            |               |                  |                     |                  |            |                              |              |
| (1) Sales to external customers      | 30,814,275    | 12,234,864       | 6,212,128           | 426,796          | 49,688,065 |                              | 49,688,065   |
| (2) Inter-segment sales or transfers | 319,888       | 34,778           | 52,333              | 20,916           | 427,917    | -427,917                     |              |
| Total                                | 31,134,163    | 12,269,642       | 6,264,462           | 447,712          | 50,115,982 | -427,917                     | 49,688,065   |
| Operating expenses                   | 28,271,124    | 11,704,956       | 5,940,350           | 485,475          | 46,401,906 | 30,540                       | 46,432,446   |
| Operating income or loss             | 2,863,039     | 564,686          | 324,112             | -37,762          | 3,714,076  | -458,458                     | 3,255,618    |

Notes:

1. The company's business activities are divided as given below for the purpose of internal management.
2. Business segments
  - (1) Spot Business: Short-term contractual workers services, short-term employee dispatching services
  - (2) Factory Business: Contracted-out services for production line work, staffing services for production line work
  - (3) Technology Business: Human resources contracting of technical staff, engineer dispatching services, data communication services
  - (4) Other Businesses: Agency services for professional athletes, restaurant and bar management, call center management business
3. Of the operating expenses during the consolidated accounting period, the amount of funds, which can not be allocated, included in the elimination or company total item is 494,815 thousand yen. It is mainly expenses associated with the administrative departments of the parent company's head office, such as Accounting.

#### Geographic segment information

Geographical segment information is not presented since the Company did not have consolidated subsidiaries or branches offices in other areas or regions than Japan in the current consolidated third quarter, the previous-year consolidated third quarter and the previous consolidated fiscal year.

#### Overseas sales

Overseas sales are not presented since they represent less than 10% of total consolidated net sales in the current consolidated third quarter, the previous-year consolidated third quarter and the previous consolidated fiscal year.

**Per Share Information**

| Oct. 1, 2004  | Jun. 30, 2005 | Oct. 1, 2003                         | Jun. 30, 2004 | Oct. 1, 2003                   | Sep. 30, 2004 |
|---|---------------|--------------------------------------|---------------|--------------------------------|---------------|
| Shareholders' equity per share  |               | Shareholders' equity per share       |               | Shareholders' equity per share |               |
|   | ¥41,225.47    |                                      | ¥38,578.09    |                                | ¥40,165.04    |
| Net income per share (basic) in Q3  |               | Net income per share (basic) in Q3   |               | Net income per share (basic)   |               |
|   | ¥2,979.13     |                                      | ¥3,147.27     |                                | ¥5,603.88     |
| Diluted net income per share for the third quarter is not reported since there is no outstanding potential stock. |               | Net income per share (diluted) in Q3 |               | Net income per share (diluted) |               |
|   |               |                                      | ¥3,133.05     |                                | ¥5,578.67     |

Notes:

1. The following is the base to calculate the net income per share for the third quarter and diluted net income per share for the third quarter.

(Thousands of yen)

| Item  | Oct. 1, 2004<br>Jun. 30, 2005  | Oct. 1, 2003<br>Jun. 30, 2004 | Oct. 1, 2003<br>Sep. 30, 2004 |
|---|--|-------------------------------|-------------------------------|
| Net income  | 814,232  | 845,407                       | 1,511,906                     |
| Net income (basic)  | 814,232  | 845,407                       | 1,511,906                     |
| Net income not available to common stock  | —  | —                             | —                             |
| Average number of common stock outstanding during the period  | 273,312 shares   | 268,615 shares                | 269,796 shares                |
| Net income adjustment for the third quarter   | —  | —                             | —                             |
| Major breakdown of increased shares in common stocks used to calculate diluted net income per share for the third quarter |  |                               |                               |
| Stock acquisition rights  | —  | 1,218 shares                  | 1,218 shares                  |
| Increase in common shares   | —  | 1,218 shares                  | 1,218 shares                  |
| Potential stock not included in the calculation of net income per share (diluted) since it did not have dilative effect.  | Stock options pursuant to the resolution of the general shareholders' meeting held on December 19, 2003.<br>(Number of share acquisition rights to be issued: 2,229) | Same as on the left           | Same as on the left           |

2. In the previous fiscal year the Company split common shares on a three-for-one-stock-split basis as of November 20, 2003 (number of shares issued: 89,658). And as of May 20, 2004 we split common shares on a two-for-one-stock-split basis (number of shares issued: 137,982).

Net income per share (basic) and current net income per share (diluted) in the previous consolidated third quarter and the previous consolidated fiscal year were calculated on the assumption that the stock split was carried out at the beginning of the period.