# Consolidated Financial Results for the Fiscal Year Ended September 30, 2002

Company Name: Fullcast Co., Ltd. Registered issue

Code Number: 4848 (JASDAQ) Location of Head Office: Tokyo

(URL http://www.fullcast.co.jp)

Inquiries: Corporate Officer and General Manager, Management Planning Department

Yutaka Kubo Tel: (03) 3780-9500

Meeting of the Board of Directors to approve operating results: November 15, 2002 SEC accounting standards: The Company does not apply SEC accounting standards

## 1. Consolidated Results of Operations for Fiscal 2002 (October 1, 2001–September 30, 2002)

#### (1) Consolidated Business Results

(Rounded down to ¥ million)

|                                  | Net sales   |      | Operating income |       | Current income |       |
|----------------------------------|-------------|------|------------------|-------|----------------|-------|
|                                  | (¥ million) | %    | (¥ million)      | %     | (¥ million)    | %     |
| Fiscal year ended Sept. 30, 2002 | 26,319      | 10.0 | 1,511            | -20.8 | 1,484          | -15.9 |
| Fiscal year ended Sept. 30, 2001 | 23,925      | 41.3 | 1,907            | 11.1  | 1,764          | 15.7  |

|                                  | Net income  |       | Net income per share | Net income | Return on equity | Ratio of      | Ratio of  |
|----------------------------------|-------------|-------|----------------------|------------|------------------|---------------|-----------|
|                                  |             |       |                      | per share  |                  | current       | current   |
|                                  |             |       |                      | (diluted)  |                  | income to     | income to |
|                                  |             |       |                      | (difuted)  |                  | total capital | net sales |
|                                  | (¥ million) | (%)   | (¥)                  | (¥)        | (%)              | (%)           | (%)       |
| Fiscal year ended Sept. 30, 2002 | 346         | -63.1 | 7,902.31             | 7,813.83   | 4.6              | 10.7          | 5.6       |
| Fiscal year ended Sept. 30, 2001 | 941         | 26.9  | 22,910.83            | 22,609.22  | 16.7             | 13.8          | 7.4       |

Notes: 1. Return on investment under the equity method:

Fiscal year ended September 30, 2002: –¥6.0 million

Fiscal year ended September 30, 2001: -¥51.0 million

- 2. Weighted average number of shares (Consolidated):
  - Fiscal year ended September 30, 2002: 43,891 shares

Fiscal year ended September 30, 2001: 41,079 shares (Assumes stock split was effective at the beginning of the period)

- 3. Changes in the consolidation accounting method: Yes
- 4. The percentage figures accompanying net sales, operating income, current income and net income represent the year-on-year change.

#### (2) Consolidated Financial Situation

|                                  | Total assets | Shareholders' equity | Shareholders' equity ratio | Shareholders' equity per share |
|----------------------------------|--------------|----------------------|----------------------------|--------------------------------|
|                                  | (¥ million)  | (¥ million)          | (%)                        | (¥)                            |
| Fiscal year ended Sept. 30, 2002 | 13,928       | 7,443                | 53.4                       | 171,327.33                     |
| Fiscal year ended Sept. 30, 2001 | 13,906       | 7,725                | 55.5                       | 173,226.55                     |

Note: 1. Number of shares outstanding at end of period (Consolidated)

Fiscal year ended September 30, 2002: 43,446 shares

Fiscal year ended September 30, 2001: 44,600 shares

2. Number of shares of treasury stock at end of period

Fiscal year ended September 30, 2002: 1,200 shares

Fiscal year ended September 30, 2001: 0 shares

#### (3) Consolidated Cash Flow Situation

|                                  | Net cash provided by (used in) operating activities | Net cash used in investing activities | Net cash provided by (used in) financing activities | Cash and cash equivalents at end of period |
|----------------------------------|---|---------------------------------------|---|--|
|                                  | (¥ million)   | (¥ million)                           | (¥ million)   | (¥ million)                                |
| Fiscal year ended Sept. 30, 2002 | -27   | -318                                  | -853  | 3,741                                      |
| Fiscal year ended Sept. 30, 2001 | 812   | -824                                  | 1,439   | 4,940                                      |

#### (4) Scope of Consolidation and Application of the Equity Method

Consolidated subsidiaries 7
Unconsolidated subsidiaries accounted for by the equity method 0
Affiliates accounted for by the equity method 2

### (5) Changes in Scope of Consolidation and Application of the Equity Method

Consolidated (New) 1 (Excluded) 3 Affiliates accounted for under equity method: (New) 1 (Excluded) 0

# 2. Consolidated Outlook for the Fiscal Year Ending September 30, 2003 (October 1, 2002–September 30, 2003)

|                | Net sales   | Current income | Net income  |  |
|----------------|-------------|----------------|-------------|--|
|                | (¥ million) | (¥ million)    | (¥ million) |  |
| Interim period | 15,000      | 1,000          | 500         |  |
| Full year      | 32,000      | 2,250          | 1,100       |  |

(Reference) Projected net income per share (full year): ¥25,318.78

Note: The outlook provided above was created based on information available to Fullcast's management at the time the materials were publicly released. Actual business results may differ from the outlook figures depending upon a variety of factors in the future.